

INFORMATION PACKET

Public Notice of Proposed Disposition by Public Auction for 12.961 Acre (564,620 Square Feet)
General Industrial Use Property (MG-1a)
Located in Kaei Hana II, Industrial Subdivision,
Kawaihae, Island of Hawaii
TMK: (3) 6-1-06:07

Requesting Agency

State of Hawaii
Department of Hawaiian Home Lands

1099 Alakea Street, Suite 1230 Honolulu, Hawaii 96813

July 3, 2006

INFORMATION PACKET

For General Industrial-Use (MG-1a District) Development Portion of the Hawaiian Home Land situated in Kaei Hana II, Industrial Subdivision Kawaihae, Island of Hawaii, Hawaii

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LIST OF ITEM(S) AVAILABLE FOR REVIEW IN DHHL OFFICE:

A. Appraisal Report - April 2006 (date of valuation)-

NOTE: While the data in the Information Packet, the appraisal report, and all other reports or information provided to prospective applicants have been obtained by DHHL from reputable and professional sources, it is not guaranteed. DHHL bears no responsibility for Applicant's actual reliance on the data provided. Applicant should make his/her own independent study to verify the accuracy of the information and determine its usefulness to applicant's project.

LEGAL NOTICE

PROPOSED DISPOSITION OF HAWAIIAN HOME LANDS BY PUBLIC AUCTION OF A GENERAL LEASE FOR GENERAL INDUSTRIAL-USE DEVELOPMENT

Property Location: Kaei Hana II, Industrial Subdivision, Kawaihae, Island of Hawaii

The Department of Hawaiian Home Lands (DHHL) intends to dispose of lands by public auction. As authorized by §204(a)(2), Hawaiian Homes Commission Act, 1920, as amended, individuals or corporations interested in leasing the property herein described shall have 45 days from the date this "NOTICE OF PROPOSED DISPOSITION BY PUBLIC AUCTION" is first published, that date being **Monday**, **July** 3, 2006, in which to submit completed applications for DHHL consideration.

All completed applications received by <u>4:00 p.m. on Thursday, August 17, 2006</u>, shall be reviewed and only those applicants that meet DHHL's initial objectives and criteria shall be notified in writing as being eligible to attend and bid at the scheduled Public Auction as follows:

DATE & TIME:	Thursday, September 7, 2006 at 10:00 A.M.
LOCATION:	DHHL West Hawaii District Office
	55 Mile Marker
	64-756 Mamalahoa Hwy.
	Kamuela, Hawaii 96743
LAND TO BE	The subject property is situated in the Kaei Hana
DISPOSED:	II, Industrial Subdivision, Kawaihae, Island of
	Hawaii. Maluokalani Street and Maluokalani
	Place borders the site directly to the west.

Packets containing an application form, property information and other requirements for completing the application process are available for pick up by prospective applicants during regular office hours at DHHL's Honolulu Office located at 1099 Alakea Street, Suite. 1230, or at the district offices located on the neighbor islands. The appraisal report, which shall not be removed from DHHL's office, may be reviewed during regular office hours. Please call (808) 586-3858 (Honolulu) for the locations of neighbor island district offices and/or to make an appointment to review the appraisal report.

Land to be disposed: The property to be disposed is identified as Tax Map Key No. (3)6-1-06:parcel 07 containing approximately 12.961 acres (564,620 square feet) of land, and is located in Kaei Hana II, Industrial Subdivision, Kawaihae, Island of Hawaii.

Purpose/Use: The property is being offered for General Industrial Use development. Improvements and uses shall conform to those allowed in a MG-1a zoning district and all applicable permit requirements consistent therewith.

Term: Flexible: Minimum of twenty (20) years but not to exceed a maximum term of fifty-five (55) years.

Rent: The minimum upset rent for the first 20 years is as follows:

Term	Minimum Upset Rent Per Annum	
Years 1-10	\$ 122,500.00	
Years 11-15	+25% Increase from preceding ten (10) year period	
Years 16-20	+12.5% Increase from preceding five (5) year period	

Rent Reopening: If the term of the lease extends beyond 20 years, the rent shall be redetermined by an independent fair market appraisal prior to commencement of the twenty-first (21st), thirty-first (31st) and forty-first (41st) years.

Telecommunication Service: Sandwich Isles Communications, Inc. (SIC) will provide telephone and broadband services to the project at a time when such services are needed.

Chapter 343, Environmental Assessment: The successful bidder shall be required to complete compliance with Chapter 343 of the Hawaii Revised Statutes, as amended, prior to the start of any demolition or construction activity on the site. Such compliance shall assess the impacts that the proposed development will have on the surrounding environment, such as infrastructure, traffic, parking, noise, etc.

You may review and obtain the Notice of Public Auction packet with Application and all pertinent information at the DHHL office in Honolulu or any DHHL office on the neighbor islands. Applications submitted by prospective bidders to qualify to bid at the September 7, 2006 Public Auction must be received by 4:00 P.M., Thursday, August 17, 2006, at DHHL in Honolulu, or at any of the neighbor island DHHL offices.

Applicants who have submitted their application to bid by the deadline of 4:00 P.M., Thursday, August 17, 2006, and who have been qualified by DHHL in advance of the auction date will be invited to bid at the auction. By August 28, 2006, each applicant will be sent written notification, informing them as to their eligibility or non-eligiblity to bid at the auction. See Notice of Public Auction packet for further instructions, application criteria, maps, legal descriptions and a draft of the general lease document with the detailed terms and conditions of the lease.

For additional information and to receive a Notice of Public Auction packet, you may contact: Peter "Kahana" Albinio, Jr., Property Development Agent, at Department of Hawaiian Home Lands, Land Management Division, (808) 587-6429 on Oahu or visit our website at www.hawaii.gov/dhhl/legalnotices.

This Notice of Public Auction is authorized by and may be cancelled, postponed, modified or continued from time to time by public announcement to that effect by Micah A. Kane, Chairman, Hawaiian Homes Commission.

Date: Honolulu, Hawaii	
	State of Hawaii DEPARTMENT OF HAWAIIAN HOME LANDS
	By Micah A. Kane, Chairman Hawaiian Homes Commission
Honolulu Star Bulletin (Local Newspaper) Date:	
Approved as to form:	
Deputy Attorney General State of Hawaii	

Applicants who have submitted their application to bid by the deadline of 4:00 P.M., Thursday, August 17, 2006, and who have been qualified by DHHL in advance of the auction date will be invited to bid at the auction. By August 28, 2006, each applicant will be sent written notification, informing them as to their eligibility or non-eligibility to bid at the auction. See Notice of Public Auction packet for further instructions, application criteria, maps, legal descriptions and a draft of the general lease document with the detailed terms and conditions of the lease.

For additional information and to receive a Notice of Public Auction packet, you may contact: Peter "Kahana" Albinio, Jr., Property Development Agent, at Department of Hawaiian Home Lands, Land Management Division, (808) 587-6429 on Oahu or visit our website at www.hawaii.gov/dhhl/legalnotices.

This Notice of Public Auction is authorized by and may be cancelled, postponed, modified or continued from time to time by public announcement to that effect by Micah A. Kane, Chairman, Hawaiian Homes Commission.

Date: Honolulu, Hawaii __6/21/06

State of Hawaii DEPARTMENT OF HAWAIIAN HOME LANDS

By Ben J fendos n Micah A. Kane, Chairman

Hawaiian Homes Commission

Honolulu Star Bulletin (Local Newspaper) Date: 7/3/06

Approved as to form:

Deputy Attorney General

State of Hawaii

I. INTRODUCTION, OBJECTIVES AND GENERAL INFORMATION

For General Industrial -Use (MG-1a District) Development Hawaiian Home Land situated in Kaei Hana II, Industrial Subdivision, Kawaihae, Island of Hawaii, Hawaii

Introduction:

The Department of Hawaiian Home Lands (DHHL), Land Management Division, will be conducting a public auction for a long term general lease disposition of Hawaiian Home Lands' specifically identified as TMK: (3) 6-1-06:07, situated in Kaei Hana II, Industrial Subdivision, Kawaihae, Island of Hawaii, Hawaii as follows:

DATE & TIME: Thursday, September 7, 2006 at 10:00 A.M.

LOCATION: DHHL West Hawaii District Office

55 Mile Marker

64-756 Mamalahoa Hwy. Kamuela, Hawaii 96743

LAND TO BE

The subject property is located along
DISPOSED:

Maluokalani Street in the Kaei Hana II,

Industrial Subdivision, Kawaihae, Island of

Hawaii.

Applications submitted by individuals or corporations to bid on Hawaiian Home Lands as described above will be accepted by the Department of Hawaiian Home Lands' (DHHL) for consideration as authorized by §204(a)(2), Hawaiian Homes Commission Act, 1920, as amended, for a period of forty-five (45) days (July 3, 2006 – August 17, 2006) from the first date of publication of this Notice.

All prospective bidders must be pre-qualified pursuant to the qualification guidelines as established by DHHL Applicant Qualification Criteria. The qualified bidder making the highest bid which meets or exceeds the minimum upset rent set for the first ten (10) years at the fall of the gavel shall be the successful bidder and shall be granted the opportunity to lease the property. The annual rent for the eleventh (11th) through fifteenth (15th) years shall be increased by twenty-five percent (25%) over the rent for the preceding ten (10) year period. The annual rent for the sixteenth (16th) through (20th) years shall be increased by twelve and one-half percent (12.5%) over the rent for the preceding five (5) year period.

If the term of the lease extends beyond 20 years, the rent shall be re-determined by an independent fair market appraisal prior to commencement of the twenty-first (21st), thirty-first (31st) and forty-first (41st) years.

Objectives:

DHHL wishes to lease the subject parcel for development at its highest and best use, which has been designated as a General Industrial use zone under the County of Hawaii's MG-1a District zoning requirements. Proposed uses that are controversial, incompatible with the character of the surrounding neighborhood, or create significant negative impacts on the community may be denied. DHHL does not feel that residential uses on this site are compatible with its objectives.

General Information:

- The qualified applicant who bids the highest rent that meets or exceeds the minimum upset rent for the first ten (10) years of the lease shall be granted the opportunity to lease the property.
- Prior to commencement of any demolition or construction on the site, Lessee shall comply with Chapter 343 of the Hawaii Revised Statutes, as amended, which requires that an assessment be made to determine the impacts the development may have on the surrounding environment. Such compliance shall be considered completed upon the issuance of a Finding of No Significant Impact (FONSI) or final approval and acceptance of an Environmental Impact Statement (EIS), which ever is applicable.
- Telecommunications for the site shall be provided by Sandwich Isles Communications, Inc. (SIC).

II. APPLICANT QUALIFICATION CRITERIA

For General Industrial-Use Development (MG-1a) Kaei Hana II, Industrial Subdivision, Kawaihae, Island of Hawaii

The Department of Hawaiian Home Lands (DHHL) has established the qualification criteria described below to 1) identify willing and capable applicants who are deemed "eligible" to bid for a general lease of the property described as the Kaei Hana II, Industrial Subdivision Area (hereinafter the "Property"), identified as Tax Map Key No. (3)6-1-06:07; and 2) select the successful bidder who makes the highest offer to rent the subject property from amongst all qualified bidders.

QUALIFICATION GUIDELINES

Each applicant must satisfy the following requirements:

- 1. The applicant must establish proof of the necessary experience and ability to be able to successfully complete an industrial development in Hawaii. To meet the criteria the applicant must demonstrate each of the following:
 - a) Must have worked in such capacity that will demonstrate experience in the specific area/field of operation in the State of Hawaii as the applicant's principal activity for not less than two of the last five years. The applicant must establish this eligibility by submitting a resume or income tax return;
 - b) Must demonstrate knowledge and/or personal experience in dealing with federal, state, and county regulations and other agencies governing such projects and establish compliance by documenting participation in land use issues and the building permit process, either personally or through a consultant; and
 - c) Must submit a current Certificate of Good Standing (corporations only), a current Tax clearance certificate from both the federal and state departments of taxation.
- 2. The applicant must demonstrate a feasible plan for completing the proposed development or renovation of existing improvements within a thirty-six (36)-month construction period. In order to determine whether the applicant meets the criteria, the applicant must submit the information as described below:
 - a) The applicant's proposed plan;

- b) A map or site plan depicting the planned improvements to be constructed;
- c) A time-line that shows all major tasks that must be accomplished by the end of the thirty-six (36)-month construction period.

Failure to complete and submit the information mentioned above will not automatically result in the applicant's failure to meet the feasibility criteria, however, such failure will be considered by DHHL in determining whether the applicant has the ability to complete the proposed project by the end of the required construction period.

- 3. The applicant must possess the financial capability to complete the proposed project. In order for DHHL to determine whether the applicant meets the financial capability criteria, the applicant must submit each of the following:
 - a) A detailed budget/cost estimate showing the estimated cost of construction of the proposed project;
 - b) Current financial statement or tax return; and
 - c) Documents identifying all financial resources upon which the applicant is relying on to complete the proposed project together with evidence (such as signed loan commitment or notice of intent to lease from prospective tenants) that financing is committed to the project.

DHHL is the sole entity that will evaluate the applicant's financial qualifications. The evaluation will be based on the applicant's documentation of financial capability to complete the proposed project as submitted to DHHL. All contingencies to which any proposed financing must be described in the documents submitted with the Application.

PUBLIC AUCTION GUIDELINES

For General Industrial-Use Development (MG-1a) Kaei Hana II, Industrial Subdivision, Kawaihae, Island of Hawaii

The public auction shall be held on THURSDAY, September 7, 2006 at 10:00 a.m., at DHHL's West Hawaii District Office located at 55 Mile Marker, 64-756 Mamalahoa Hwy., Kamuela, Hawaii 96743.

Any person or entity shall be eligible to bid for a general lease at this auction, **except** a person who:

- a) Is in arrears in the payment of taxes, rents or other obligations owing to the State of Hawaii or to any of its political subdivisions;
- b) Is a minor;
- c) Has had during the five (5) years preceding the date of the public auction, a previous sale, lease, license, permit or easement covering public lands cancelled for failure to satisfy the terms, conditions and covenants thereof;
- d) Fails to show proof of having on hand, upon demand of the Chairman of the Hawaiian Homes Commission or his agent at the public auction, Advanced Rent Payment in <u>cash</u>, <u>certified</u>, or <u>cashiers check</u>, (payable to the Department of Hawaiian Home Lands) an amount equal to one-fourth of the minimum upset annual rental as listed below:

<u>Annual Rent</u>	Advanced Rent Due
\$ 122,500.00	\$ 30,625.00

e) Fails to meet the pre-qualifying criteria as outlined in the Qualification Guidelines

All prospective applicants are responsible for thoroughly reading and understanding the terms, covenants, reservations and conditions of the lease offering by reviewing a copy of the Legal Notice of Proposed Disposition, all data contained in the Information Packet, and other informational items available for review in DHHL's office located at 1099 Alakea Street, Suite 1230, Honolulu, Hawaii, or at the DHHL District Offices in Hilo and Waimea, Hawaii; Hoolehua, Molokai; Wailuku, Maui and Lihue, Kauai. By request, out-of-state applicants can make arrangements to obtain the information by contacting DHHL's Income Property Branch at (808) 586-3858.

Furthermore, prospective applicants are encouraged to physically inspect the property provided DHHL is indemnified and held harmless from personal injury or

damages that result from such property inspection. You may make an appointment for a site inspection by contacting DHHL's Income Property Branch at (808) 586-3858, on Oahu.

All prospective bidders must be pre-qualified pursuant to the above-referenced qualification guidelines. All qualified bidders or authorized corporate representatives must be present in person at the auction. All qualified bidders must bring a picture identification card and funds pursuant to the Public Auction Guidelines, section (d). Bidding shall commence at the upset minimum annual rental for the first ten (10) years as stated in the Notice of Proposed Disposition and the qualified bidder making the highest bid at the fall of the gavel shall be the successful bidder of the lease. The annual rent for the eleventh (11th) through fifteenth (15th) years shall be increased by twenty-five percent (25%) over the rent for the preceding ten (10) year period. The annual rent for the sixteenth (16th) through (20th) years shall be increased by twelve and one-half percent (12.5%) over the rent for the preceding five (5) year period.

If the term of the lease extends beyond 20 years, the rent shall be re-determined by an independent fair market appraisal prior to commencement of the twenty-first (21st), thirty-first (31st) and forty-first (41st) years.

DHHL reserves the right to negotiate with respect to any and all terms and conditions of the lease including all rent provisions, provided, however, that any negotiated adjustments to the rent do not result in such adjustments being less than the amount of rent offered by the Successful Bidder for the first twenty (20) years of the lease term.

DHHL reserves the right to negotiate with the qualified applicant with the next highest offer, should the selected applicant fail to conclude negotiation with respect to the lease.

Information Packet and Consultant's Reports

The data in the Information Packet, the appraisal report, and all other reports or information provided to prospective applicants have been obtained by DHHL from reputable and reliable sources, however it is NOT GUARANTEED. Applicant is advised to make his/her own independent study to verify the accuracy of the information and determine its usefulness to applicant's project.

IV. APPLICATION AND QUALIFICATION FORM

For General Industrial-Use Development (MG-1a) Kaei Hana II, Industrial Subdivision, Kawaihae, Island of Hawaii

Name of Applicant	Person to Contact/Title
Applicant's Address	Contact Person's Address
City, State, Zip Code	City, State, Zip Code
Applicant's Telephone No.	Contact Person's Telephone No.
Applicant's Facsimile No.	Contact Person's Facsimile No.
List of Corporate Officers and Directors or	Individual Partners, Joint Ventures or Owners.
-	·
Name:	Name:
List of Corporate Officers and Directors or Name: Litle: Li	Name:Title:
Name:	Name: Title: Telephone No.:
Name:	Name: Title: Telephone No.:
Name:	Name: Title: Telephone No.: Address: Name:
Name:	Name: Title: Address: Name: Title:

NOTE: Please attach a separate page if more space is needed. Should any information change during he proposal evaluation, selection, and award process, it is the responsibility of the applicant update DHHL in writing of such changes.

Corporate Shareholders / Partners Holding 25% or More of the Outstanding Shares:

Name:	Name:
Title:	Title:
Telephone No.:	Telephone No.:
Address:	Address:
Name:	Name:
Title:	Title:
Telephone No.:	Telephone No.:
Address:	
Applicant intends to bid on the following I	
Property No	TMK No
Intended Use	
Property No	_ TMK No
Intended Use	

Project Description:

Include a narrative and any supportive materials that provides information pertaining of the proposed development at the subject property. Attach additional pages to this application. See Applicant Qualification Criteria for list of requested information.

Project Development Team

	Company / Address	Contact/Person Telephone No./email address
Developer		,
Architect		
Civil Engineer		
Site Contractor		
Contractor		
Financing		

Financial Information

<u>Note</u>: Financial information submitted to DHHL shall be kept confidential and shall not be considered as a public record as defined in Chapter 92, Hawaii Revised Statutes. Financial information shall not be released without the express written consent of the applicant.

- 1. <u>All</u> Applicants shall include the following:
 - (a) If applicable a certified copy of the Articles of Incorporation.
 - (b) If applicable a certified copy of the By-Laws.
 - (c) If applicable, a certified copy of the Corporation Resolution.
 - (d) If applicable, a certified copy of the Partnership Certificate.
 - (e) If applicable, a certified copy of the Joint Venture Agreement.
 - (f) A current Certificate of Good Standing from the Department of Commerce and Consumer Affairs.
 - (g) A current Tax Clearance from the Department of Taxation and Internal Revenue Service.
 - (h) Applicant's proposed plan within 36 month construction period.
 - (i) Detailed budget / cost estimate showing the estimated cost of construction.

(j) If applicable, a description of any financial default, modification of terms, and conditions of financing to avoid default, or legal actions taken or pending against the applicant and borrowing and guaranteeing entities and their principals.

Please attach a description of the Applicant's company experience which supports the foregoing requirement and which includes the following information:

- (a) A list of industrial / commercial projects developed;
- (b) The role of the applicant in developing the listed industrial / commercial projects;
- (c) A brief description of the industrial / commercial projects;
- (d) If applicable, a description of all industrial / commercial projects or facilities owned and operated by the applicants;
- (e) If applicable, a statement of the applicant's past or current involvement with the Department of Hawaiian Home Lands (DHHL).
- (f) THE UNDERSIGNED APPLICANT, understands that DHHL is relying on the information provided herein to qualify the undersigned as an eligible Developer under the Hawaiian Homes Commission Act, 1920, as amended. The undersigned represents and warrants that the information provided is true and complete and that DHHL may consider the information as continuing to be true and correct until a written notice of a change is given to DHHL by the undersigned. The Undersigned agrees to provide and other information that DHHL deems necessary to determine the qualifications of the applicant.

Name of Company		
Ву:		
Signature		
Title		
Date		

V.

CONDUCT OF DISPOSITION

For General Industrial-Use Development (MG-1a) Kaei Hana II, Industrial Subdivision, Kawaihae, Island of Hawaii

The following procedures, terms and conditions are applicable to this disposition of a general lease of Hawaiian home lands by public auction.

Any proposed disposition of a general lease may be cancelled, postponed or continued by order of the Chairman, Hawaiian Homes Commission.

A. PRE-SELECTION TO BID:

- 1. Prepare the Application for General Lease and submit to DHHL no later than 4:00 p.m., Thursday, August 17, 2006. Application should consist of:
 - a. Application Form;
 - b. Information Requested on the Applicant Qualification Criteria; and
 - c. Proposal to lease Hawaiian home lands for the construction of an industrial development (Refer to Applicant Qualification Criteria).
- 2. An application may be rejected for any of the following reasons:
 - a. If the Application is late, conditional, incomplete or does not adhere to the format and instructions;
 - b. If it is shown that inaccurate statements were made in the completed application;
 - c. If the applicant fails to meet any of information requested in the Applicant Qualification Criteria;
 - d. If its proposal does not meet the objectives or is not in the best interest of the Department of Hawaiian Home Lands' Trust and/or its beneficiaries.
- 3. By August 28, 2006, DHHL will inform each prospective applicant, in writing, as to the applicant's eligibility or non-eligibility to bid at the auction.

All qualified bidders or authorized corporate representative must be present in person at the auction. All qualified bidders must bring a picture identification card and funds pursuant to section "d" of the <u>Public Auction Guidelines</u> (refer to Applicant Qualification Criteria). Bidding will commence at the upset minimum annual rent for the first ten (10) years of the lease as stated in the Notice of Proposed Disposition by Public Auction. The annual rent for the eleventh (11th) through fifteenth (15th) years shall be increased by twenty-five percent (25%) over the rent for the preceding ten (10) year period. The

annual rent for the sixteenth (16th) through (20th) years shall be increased by twelve and one-half percent (12.5%) over the rent for the preceding five (5) year period. The qualified bidder stating the highest bid at the fall of the hammer will be the successful bidder of the lease.

Notwithstanding the above paragraph, DHHL may reject any or all bids and waive any defects when, in its opinion, such rejection or waiver will be for the best interest of its beneficiaries.

B. <u>DUTIES OF SUCCESSFUL BIDDER:</u>

Upon the fall of the hammer, the successful bidder must:

- 1. Execute a Memorandum of Lease.
- 2. Pay in <u>cash</u>, <u>certified</u> or <u>cashier's check</u>, the required Advanced Rent Payment amount (refer to <u>PUBLIC AUCTION GUIDELINES</u> section "d") which will be non-refundable and shall be applied to future rent due under the lease.
- 3. Within one (1) working day from the date that the applicant is notified that it is successful bidder, the bidder must execute an affidavit stating that they are not in arrears in the payment of taxes, rents or other obligations owing the State of Hawaii or any of its political subdivisions, and that they have not had any leases, licenses or permits that were issued by the State of Hawaii or its political subdivisions, rescinded, cancelled or terminated due to the bidder's lack of performance within the last five (5) years.
- 4. Within five (5) working days from the date that the applicant is notified that they are the successful bidder, the bidder must pay the difference between the Advanced Rent Payment amount paid at the fall of the hammer and twenty-five percent (25%) of the annual rental bid, and the estimated charges in connection with this negotiated disposition, as required by law, including the cost of appraisal documentation, printing, advertising, conveyance tax, and all other incidental costs incurred by DHHL. If there is an excess of estimated charges, it will be returned to the successful bidder.
- 5. Upon signing of the lease, lessee will pay all outstanding legal and consultant charges associated with the disposition.

C. CANCELLATION

The Department of Hawaiian Home Lands (DHHL) requires that lease negotiations are concluded and a lease signed no later than ninety (90) days following the selection of the successful bidder provided that, for good cause shown, however, an extension of time to the negotiation period may be granted with approval of the Chairman, Hawaiian Homes Commission.

In the event the successful fails to comply with the requirements as described above, DHHL may, at its option, cancel the award thereby terminating any and all rights pursuant to the disposition of the defaulting awardee and retain any amounts paid by the successful bidder as damages. The foregoing shall not exclude any other remedies available to DHHL.

Dated:	
	State of Hawaii DEPARTMENT OF HAWAIIAN HOME LANDS
	By Micah A. Kane, Chairman
	Hawaiian Homes Commission

following the selection of the successful bidder provided that, for good cause shown, however, an extension of time to the negotiation period may be granted with approval of the Chairman, Hawaiian Homes Commission.

In the event the successful fails to comply with the requirements as described above, DHHL may, at its option, cancel the award thereby terminating any and all rights pursuant to the disposition of the defaulting awardee and retain any amounts paid by the successful bidder as damages. The foregoing shall not exclude any other remedies available to DHHL.

Dated: 4/21/06

State of Hawaii
DEPARTMENT OF HAWAIIAN HOME LANDS

By Bin I fendus W Micah A. Kane, Chairman Hawaiian Homes Commission

VI. GENERAL PROPERTY INFORMATION

For General Industrial-Use Development (MG-1a) Kaei Hana II, Industrial Subdivision, Kawaihae, Island of Hawaii

The parcel of land (the "Property") being offered for general lease is located in the Kaei Hana II, Industrial Subdivision, Kawaihae, Island of Hawaii. The Property is currently identified on the tax maps of the State of Hawaii as a portion of Division 3, Zone 6, Section 1, Plat 06, Parcel 07. The Department of Hawaiian Home Lands (DHHL) has selected and designated the site for General Industrial-Use development that is compatible with the character of the surrounding in the immediate area. The property is bordered to the southwest by Maluokalani Street and Maluokalani Place, subdivision roadways and is situated approximately one (1)-mile north of Kawaihae Harbor. The Kaei Hana II, Industrial Subdivision includes 12 industrial lots, several of which are improved with older warehouses/industrial structures.

The site is generally rectangular-shaped, with an irregular western boundary and offers extensive roadway frontage and exposure along Maluokalani Street. The subject property is located in an area where lands for industrial/commercial sites are in high demand.

PROPERTY DATA

<u>Legal Description</u> - See Exhibit 1.

<u>Land Area</u> 12.961 acres (564,620 square feet)

<u>Property History</u> - The property has been owned by the State of Hawaii, Department of Hawaiian Home Lands for more than a decade. It appears that, for the most part, the property has been vacant and not put to a productive use, except for storing macadamia nut shells that are on the property.

<u>County Zoning</u> - The subject site is zoned MG-1, General Industrial.

<u>Flood Hazard Districts</u> - Flood Hazard Districts are delineated on Flood Boundary and Floodway Maps and the Federal Insurance Rate Maps prepared by the Federal Insurance Administration and Federal Emergency Management Agency. The subject site is located within an area designated Zone X (unshaded), an area determined to be outside the 500-year plain. (FEMA Flood Insurance Rate Map 155660137C revised September 16, 1988).

<u>Utilities</u> – Public utilities available to the subject site includes water, electricity, and telephone service. There are no sewer lines in the area.

Water service is provided by the County of Hawaii Department of Water Supply.

Electricity service is provided by Hawaii Electric Light Company, Inc.

Telephone service will be provided by Sandwich Isles Communications, Inc.

PROPERTY DESCRIPTION & CONDITION

<u>Size and Shape</u> - The Property contains 564,620 square feet (12.961 acres) of gross land area. It is generally rectangular-shaped, with an irregularly shaped western boundary and extensive roadway frontage and exposure along Maluokalani Street and Maluokalani Place.

<u>Soils Condition</u> - A detailed geotechnical study of soil and sub-soil located on the Property has not been done.

<u>Hazardous Materials/Contaminants</u> - An assessment or investigation for possible hazardous material or contamination has not been conducted for the Property.

<u>Improvements</u> - The property is presently vacant and unimproved.

<u>Environs</u> - The subject property is located at Kawaihae at the northwest portion of the Hawaii Island in the North Kohala District. The coastline and Kohala Mountains are to the north. Waimea is to the east. The coastline and the South Kohala District are to the South. Tha Pacific Ocean is to the west.

Hawaii Island's west coast is famous for its resorts. There are several quality destination resorts south of the subject including Mauna Kea, Mauna Lani, Waikaloa, Hualalai and Kukio.

Kailua Town is 38± miles driving distance south of the subject and is the commercial and tourist center for the west side of the island. It includes a small boat harbor and tourist related facilities including strip commercial development, hotels and condominiums. Keahole Airport is 7 miles north of Kailua Town.

Waimea Town, 13 miles ease of Kawaihae, is a small urban center at the crossroads of major roadways at the northern portion of the island. It includes a small commercial core with residential development and surrounding agricultural lands.

Land north of Kawaihae involves, for the most part, unimproved land with some subdivisions.

Kawaihae Harbor near the subject serves industrial needs of West Hawaii Island. Kawaihae Harbor includes heavy industrial and modest commercial uses.

NOTE: Additional information and demographics are contained in the four reports listed at the beginning of the Information Packet. Due to the limited number of copies of these reports, they may only be reviewed in a DHHL office. To make an appointment to review these reports, contact Marla at (808) 586-3858. Copies will also be available at DHHL offices on the outer islands.

EXHIBIT 1

Legal Description of Property "to be provided at a later date."

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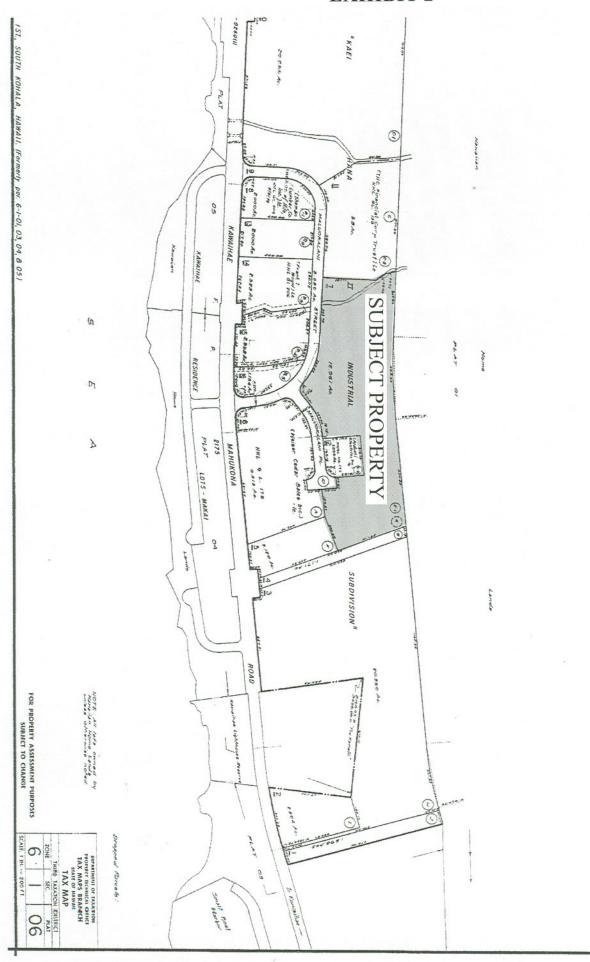


EXHIBIT 3

STATE OF HAWAII DEPARTMENT OF HAWAIIAN HOME LANDS

GENERAL LEASE NO. _____

between

STATE OF HAWAII

and

covering

HAWAIIAN HOME LANDS

situate at

Tax Map Key (3) 6-1-06:07 Kaei Hana II, Industrial Subdivision Kawaihae, Island of Hawaii

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STATE OF HAWAII DEPARTMENT OF HAWAIIAN HOME LANDS

GENERAL LEASE NO. _____

of, 2006, buthe STATE OF HAWAII, by principal place of business is	ut shall be effective on its DEPARTMENT Of 1099 Alakea Street, 20 P. O. Box 1879, Hon	se"), is made as of the day the date set forth below, by and between OF HAWAIIAN HOME LANDS, whose Oth Floor, Honolulu, Hawaii 96813, and nolulu, Hawaii 96805, hereinafter called, a corporation), whose business,	
	WITNESSE	T H:	
	ARTICLE ON <u>DEMISE</u>		
1. <u>Lease</u> . LESSOR, for and in consideration of the rent to be paid and of the terms, covenants and conditions herein contained, all on the part of LESSEE to be kept, observed and performed, does lease to LESSEE, and LESSEE does lease from LESSOR, those certain premises located at Kaei Hana I, Waiakea, South Hilo, Island of Hawaii, County of Hawaii, and further identified as Lots and, comprising acre, more or less, of Hawaiian Home Lands, more particularly described in Exhibit "A", and as shown on the map marked Exhibit "B", both attached hereto and made a part hereof ("Premises").			
together with all buildings, impethereto, but subject to the term	provements, tenements, rms and conditions of (which shall be the E	o LESSEE TO HAVE AND TO HOLD, rights, easements, privileges appurtenant this Lease, for a term commencing on effective Date of the Lease), and ending as minated as hereinafter provided.	
ARTICLE TWO RESERVATIONS AND RIGHT OF WITHDRAWAL			
RESERVING UNTO LI			

1. Minerals and Waters.

(a) All minerals as hereinafter defined, in, on, or under the Premises, except that the right to prospect for, mine and remove such minerals shall be suspended during the term of this Lease. "Minerals," as used herein, shall mean any and all oil, gas, coal, phosphate, sodium, sulfur, iron, titanium, gold, silver, bauxite, bauxitic clay, diaspore, boehmite, laterite,

gibbsite, alumina, all ores of aluminum and, without limitation thereon, all other mineral substances and ore deposits, whether solid, gaseous or liquid, including all geothermal resources, in, on, or under any land, fast or submerged; provided, that "minerals" shall not include sand, gravel, rock or other material suitable for use and when used in construction in furtherance of LESSEE's permitted activities on the demised Premises and not for sale to others. This provision is intended only to govern extraction of minerals and not to impair in any manner LESSOR's ownership of the mineral rights pursuant to Sections 171-58 and 182-2 of the Hawaii Revised Statutes.

- (b) All surface waters, ground waters, and water systems, appurtenant to the Premises, provided that such reservation shall not include the right to enter the Premises to capture, divert, or impound the same or to occupy and use any of the Premises in the exercise of this reserved right.
- 2. <u>Prehistoric and Historic Remains</u>. LESSOR has reviewed its files and records and determined that it has no information, reports or inspections reflecting that there are any prehistoric or historic remains or sites of archaeological significance present at the Premises. If, however, any area is rendered unsuitable for development as a result of the discovery of sites of archaeological significance or prehistoric or historic remains, such sites or remains shall be excluded from the Premises demised to LESSEE with an equitable adjustment of the rental payable hereunder determined in the manner provided in Section 5 of this Article Two.
- 3. Right of Withdrawal. The right to withdraw all or any portion of the Premises for the purposes of the Hawaiian Homes Commission Act, 1920 (the "Act"), as reserved by Section 204(a)(2) of the Act. The right to withdraw reserved under this Section 3 of Article Two shall be exercised only after not less than two (2) years prior written notice to LESSEE. As a condition to the exercise by LESSOR of any rights reserved in this Section 3 of Article Two, just compensation shall be paid to LESSEE for any of the Premises and/or LESSEE's improvements so withdrawn or rendered unsuitable for LESSEE's intended use, which amount is to be determined in the manner set forth in Section 5 of this Article Two, and the annual base rental under this Lease will also be proportionately reduced also as provided in Section 5 of this Article Two.
- 4. Reservation of Easements in Favor of LESSOR. LESSOR hereby reserves the right and option, with the reasonable consent of LESSEE, to create, designate, grant and relocate from time to time, at its sole cost and expense, any and all necessary easements for underground utilities and services, including drainage, water, sewer, electricity and other utilities under, across and through the Premises, provided that (a) such easements do not cross through or under any permanent structures constructed on the Premises or planned to be constructed on the Premises, and (b) the work to construct and install any such easements shall be done, and the easement shall be utilized, in such a fashion as to cause no disruption with LESSEE's operations or use of the Premises. Upon completion of any such work by LESSOR the surface of the Premises shall be returned, at LESSOR's sole cost and expense, to substantially the same condition as it was prior to installation of any underground utility.

Compensation for Takings, Withdrawal and other Entry or Actions Reserved in Favor of LESSOR. In the event all or any portion of the Premises is taken or withdrawn, or LESSEE is denied the practical and economic use thereof by any other entry or actions or matters reserved to LESSOR under this Lease, then and in any such event, LESSEE and/or those claiming by, through or under LESSEE will be entitled to just compensation to the same extent and according to the same principles and rules of law as if the Premises and all improvements thereon, had been condemned by the State of Hawaii under its power of eminent domain. If at any time during the term, a portion, but not all, of the Premises should be taken or withdrawn, or LESSEE is denied the practical and economic use of such portion, then and in any such event, the annual base rental shall be proportionately reduced based upon the ratio between the fair market value of the Premises prior to such taking, withdrawal, or use denied to the fair market value of the Premises remaining after such taking, withdrawal, or use denial. In such event, LESSEE shall also be entitled to receive from LESSOR a portion of the value of LESSEE's permanent improvements situated on the taken, withdrawn, or use denied portion of the Premises in the proportion that the unexpired term of the Lease bears to the entire term of the Lease, provided, that LESSEE may, in the alternative, remove and relocate its improvements to the remainder of the Premises occupied by LESSEE. Where the portion taken, withdrawn, or use denied renders the remainder of the Premises unusable in LESSEE's reasonable determination, LESSEE shall have the option to surrender this Lease in accordance with Section 17 of Article Four below or partially surrender this Lease as to the portion of the Premises so affected, and be discharged and relieved from any further liability therefor. In the event LESSEE shall not exercise such option to surrender this Lease or partially surrender this Lease as to the portion of the Premises so affected, then the annual base rental for the balance of the term shall be abated and adjusted in an equitable manner as set forth above. In the event that LESSEE reasonably exercises its option to surrender this Lease or partially surrender this Lease as to the portion of the Premises so affected by reason of a partial taking, withdrawal or use denial, LESSEE shall be entitled to just compensation as if LESSOR had elected to take, withdraw or deny the use of the entire Premises or the portion of the Premises so affected under the Lease and LESSEE will be entitled to just compensation to the same extent and according to the same principles and rules of law as if the Premises or the portion of the Premises and all improvements thereon, had been condemned by the State of Hawaii under its power of eminent domain as more particularly set forth above.

ARTICLE THREE RENTAL

LESSEE shall pay to LESSOR at the office of the Department of Hawaiian Home Lands, Honolulu, Oahu, State of Hawaii, a net annual rental as provided hereinbelow, payable in advance, without notice or demand and without any set-off or deduction, in equal monthly installments, as follows:

1. <u>Annual Base Rental</u>. Annual base rental shall be paid on the first day of each and every calendar month from and after the Rent Commencement Date by LESSEE to LESSOR at LESSOR's principal place of business first described above, in United States dollars, as follows:

Lease years 1 through 10:	Dollars
Lease years 11 through 15:	Dollars
Lease years 16 through 20: (\$00) per annum (\$ per month); and	Dollars
Lease years 21 through 25:	Dollars

Lease years 26 through 40: Annual base rental shall be reopened as provided in Section 2 below.

Base rental payable for any month shall be proportionately reduced for any partial month during the term. The "Rent Commencement Date" is ______. The first lease year shall commence on the Effective Date with succeeding lease years commencing on each succeeding anniversary of such Effective Date.

2. Reopening of Annual Base Rental. The annual base rental hereinabove reserved shall be reopened and re-determined at the expiration of the twenty-fifth (25th) lease year of the term for the next ensuing ten-year period comprising lease years 26-35 and shall be reopened and redetermined at the expiration of the thirty-fifth lease year for each of the next ensuing two tenyear periods comprising lease years 36-45, and 46-55, respectively, to an amount equal to the then fair market rental value of the Premises at the commencement of such reopening period as if the Premises were unencumbered by this Lease and based on the use or uses then permitted to be made on the Premises under the applicable County zoning, as such uses may be further restricted by the terms of this Lease (referred to hereafter as the "fair market rental value" of the Premises), all as shall be determined by mutual agreement between LESSOR and LESSEE. If LESSOR and LESSEE fail to mutually agree upon the fair market rental value of the Premises which will be the annual base rental for the reopening period at least ninety (90) days prior to the commencement of each of the reopening periods, the proposed new annual base rental shall be determined by an appraiser whose services shall be contracted for by LESSOR who shall determine the fair market rental value of the Premises; provided, that should LESSEE fail to agree upon the fair market rental value of the Premises as determined by LESSOR's appraiser, LESSEE shall promptly appoint its own appraiser and give written notice thereof to LESSOR, and in case LESSEE shall fail to do so within thirty (30) days after being advised of the fair market rental value as determined by LESSOR's appraiser, LESSOR may apply to any person then sitting as judge of the Circuit Court of the judicial circuit in which the Premises are located for appointment of a second appraiser, and the two appraisers thus appointed in either manner shall have thirty (30) days (or such additional time as LESSOR and LESSEE shall mutually agree) to resolve any disagreement on the fair market rental value determination and settle the reopened rent for the ensuing reopening period. Should both appraisers fail to agree upon the fair market rental value of the Premises within this 30-day period (as the same may be extended by mutual agreement of LESSOR and LESSEE), they shall appoint a third appraiser. In case of

their failure to do so within fifteen (15) days, either party may have the third appraiser appointed by the judge and the fair market rental value of the Premises shall be determined by arbitration as provided in Chapter 658A, Hawaii Revised Statutes. Each appraiser, whether appointed by a party to the Lease or by the Circuit Court, shall have the following minimum qualifications: at least five (5) years experience in appraising commercial real property and hold a current MAI or SREA designation. The decision of the appraisers or a majority of them shall be final, conclusive and binding upon both parties hereto. The appraisers so appointed shall deliver their determination before the ninetieth (90th) day following appointment of the third appraiser, and, in the event they shall fail to do so and the time for delivery of such determination shall not have been extended by mutual agreement of LESSOR and LESSEE, the employment of the appraisers shall immediately terminate and, except as may be approved by LESSOR and LESSEE in the exercise of their sole and absolute discretion with respect thereto, the appraisers shall not be entitled to any payment for services or reimbursement of expenses incurred because of such appointment. In the event the employment of the appraisers shall be so terminated, new appraisers shall be appointed in the manner hereinbefore provided. LESSEE shall pay for its own appraiser, LESSOR shall pay for its appraiser, and the cost of the third appraiser shall be borne equally by LESSEE and LESSOR. Upon completion of the arbitration procedure, all appraisal reports shall become part of the public record of LESSOR. If the rental for any ensuing period has not been determined prior to the expiration of the preceding rental period, LESSEE shall continue to pay the rent effective for the previous rental period, but LESSEE shall, within thirty (30) days after the new rental has been so determined, make up the deficiency, if any plus interest thereon at the rate of ten percent (10.0%) per annum from the due date for each payment of the additional rent.

ARTICLE FOUR

THE PARTIES HEREIN COVENANT AND AGREE AS FOLLOWS:

- 1. <u>Payment of Rent</u>. LESSEE shall pay the rent to LESSOR at the times, in the manner and form provided in this Lease and at the place specified above, or at any other place LESSOR may from time to time designate, in legal tender of the United States of America.
- 2. Taxes and Assessments. (a) LESSEE shall pay or cause to be paid, when due, the amount of all taxes, rates, assessments and other outgoings of every description as to which the Premises or any part, or any improvements, or LESSOR or LESSEE in respect thereof, are now or may be assessed by governmental authorities during the term of this Lease; provided, however, that with respect to any assessment made under any betterment or improvement law which may be payable in installments, LESSEE shall be required to pay only those installments, together with interest, which become due and payable during the term; (b) LESSEE shall reimburse to LESSOR, upon demand, any and all conveyance and transfer taxes payable with respect to this transaction, or with respect to any document to which LESSEE is a party, creating or transferring an interest or an estate in the Premises; and (c) LESSEE shall have the right to contest any tax, rate, assessment or other charge imposed against the Premises provided, however, that any such proceeding shall be brought by LESSEE only after payment by LESSEE as hereinabove provided of such taxes, assessments or other charges or impositions if required by law as a condition to bringing such proceeding, and if any such proceeding be brought by

LESSEE, LESSEE shall defend, indemnify and save harmless LESSOR against any and all loss, costs or expenses of any kind that may be incurred by or imposed upon LESSOR in connection therewith. LESSOR agrees to reasonably cooperate with LESSEE in any application or proceeding to contest such tax, rate, assessment or other charge, provided that all reasonable costs and expenses of LESSOR incurred in connection therewith shall be paid by LESSEE.

- 3. <u>Utility Services</u>. LESSEE shall pay or caused to be paid all utility charges, duties, rates and, other similar outgoings, including water, sewer, gas, refuse collection, recycling, relocation of utility poles and lines or any other charges, as to which the Premises or any part, or any improvements, or LESSOR or LESSEE in respect thereof, may become liable for during the term, whether assessed to or payable by LESSOR or LESSEE. LESSEE, at its sole cost and expense, shall be responsible for bringing any and all necessary utility connections to the Premises for its contemplated improvements.
- 4. <u>Improvements Required by Law.</u> LESSEE will, at LESSEE's own expense during the whole of the term, make, build, maintain and repair all fences, sewers, drains, roads, curbs, sidewalks and parking areas which may be required by law to be made, built, maintained and repaired upon or adjoining or in connection with or for the use of the Premises or any part thereof.
- 5. Observance of Laws. LESSEE will at all times during the term keep the Premises in a strictly safe, clean, orderly and sanitary condition, free of any nuisance or improper or offensive use, and observe and perform all laws, ordinances, rules and regulations now or hereafter made by any governmental authority for the time being applicable to the Premises or any improvement thereon or use thereof, and will defend, indemnify and hold harmless LESSOR against all actions, suits, damages and claims by whomsoever brought or made by reason of the nonobservance or nonperformance by LESSEE of said laws, ordinances, rules and regulations or of this covenant.
- Inspection of Premises. Upon reasonable notice, LESSEE will permit LESSOR 6. and its agents at all reasonable times during the term of this Lease to enter the Premises and examine the state of repair and condition of the Premises. LESSEE will repair and make good at LESSEE's own expense all defects required by the provisions of this Lease to be repaired by LESSEE of which written notice shall be given by LESSOR or its agents within thirty (30) days after the giving of such notice, or if such defect is not reasonably susceptible to repair within said thirty (30) day period, LESSEE shall undertake to repair such defect within said thirty (30) day period and shall diligently and expeditiously proceed to complete the steps or action necessary to repair the defect. If for any reason LESSEE shall fail to commence and complete such repairs within the time period specified herein, LESSOR may, but shall not be obligated to, make or cause to be made such repairs and shall not be responsible to LESSEE or anyone claiming by, through or under LESSEE for any loss or damage to the occupancy, business or property of any of them by reason thereof (except to the extent such loss or damage is the result of the gross negligence or willful misconduct of LESSOR or LESSOR's agents or employees in effecting any such repairs), and LESSEE will pay to LESSOR, within ten (10) days following written demand by LESSOR, and as additional rent, all costs and expenses paid or incurred by LESSOR in connection with such repairs.

7. <u>Improvements</u>.

- (a) <u>Initial Development</u>. Because time is of the essence, LESSEE will implement a scheduled program of development. Plans for the scheduled development project will be submitted to LESSOR for approval within six (6) months from the commencement date of the lease. LESSEE will have thirty-six (36) months from the commencement date of the lease to complete the development project.
- (b) <u>Governmental Approvals and Permits</u>. Before commencing any construction of buildings or improvements on the Premises, LESSEE shall seek and secure all approvals and permits which may be required from any governmental authority having jurisdiction thereof, including, without limitation, governmental requirements from time to time in effect regarding land, air and water use or emissions and noise emissions and Hazardous Materials. LESSEE shall bear all costs and expenses of obtaining the necessary approvals and permits.
- (c) <u>Construction of Improvements</u>. LESSEE will not construct or place on the Premises any building or other improvement, including fences and walls, nor make any additions or structural alterations costing more than Fifteen Thousand Dollars (\$15,000) to any building thereon, nor erect or place any signs or other exterior fixtures on the Premises, except with the prior written consent of LESSOR and upon those conditions LESSOR may impose. LESSEE shall own these improvements until the expiration or termination pursuant to a breach of the lease, at which time the ownership shall automatically be vested in LESSOR.
- Bonds and Security Deposit. LESSEE will, at its own cost and expense, (d) within thirty (30) days from the lease execution date, deposit with LESSOR and thereafter keep in full force and effect during the term of this Lease, a good and sufficient surety bond, conditioned upon the full and faithful observance and performance by LESSEE of all of the terms, covenants and conditions of this lease. The amount of the bond must equal the annual rent under the Lease, the initial amount to be established at the time of the auction of the LESSEE, and thereafter shall be adjusted to equal the annual rental determined at each lease rental reopening date and each stepped-up lease rent date. There shall be attached to the bond an affidavit by a surety or sureties pursuant to and in accordance with the provisions contained n Section 78-20, Hawaii Revised Statutes, provided, however, LESSEE may furnish a bond in like amount, conditioned as aforesaid, executed by LESSEE alone as obligor, if, in lieu of any surety or sureties, LESSEE will also furnish and at all times thereafter keep and maintain on deposit bonds, stocks, or other negotiable securities properly endorsed, or executed and deliver to LESSOR a deed or deed of trust of real property, all of such character as shall be satisfactory to LESSOR and valued in the aggregate at not less than the principal amount of the bond. It is agreed that the value at which securities may be accepted and at any time thereafter held by LESSOR under the foregoing provision will be determined by LESSOR, and LESSEE may, with the approval of LESSOR, exchange other securities or money for any of the deposited securities, if in the judgment of LESSOR the substitute securities or money is at least equal in value to those withdrawn.

It is further agreed that LESSEE may substitute the sureties with a security deposit equal to three months of the established rent pursuant to an action taken by the Hawaiian Homes Commission on June 26, 1990. The security deposit will be adjusted to equal the three months rent determined at each lease rent reopening date. The deposit will be refunded without interest to LESSEE at the expiration of the Lease or upon assignment of the Lease.

(e) <u>Compliance with Americans with Disabilities Act.</u>

- (i) <u>Applicable Laws</u>. LESSEE shall cause drawings and specifications to be prepared for, and shall cause to be performed, any construction, alteration or renovation of the Premises, including signage, in accordance with all applicable laws, ordinances and regulations of all duly constituted authorities, including, without limitation, Title III of the Americans with Disabilities Act of 1990 (the "ADA"), 42 U.S.C. 12181-12183,12186(b)-12189, the ADA Accessibility Guidelines promulgated by the Architectural and Transportation Barriers Compliance Board, the public accommodations title of the Civil Rights Act of 1964, 42 U.S.C. 200a et. Seq., the Architectural Barriers Act of 1968, 42, U.S.C.4151 et. Seq., as amended, Title V of the Rehabilitation Act of 1973, 29 U.S.C.790 et seq., the Minimum Guidelines and Requirements for Accessible Design, 36 C.F.R Part 1190, and the Uniform Federal Accessibility Standards, as the same are in effect on the date hereof and may be hereafter modified, amended or supplemented (all such laws, ordinances, regulations and guidelines regarding access collectively called "Public Accommodations Laws").
- Notwithstanding LESSOR'S Responsibility for Compliance. (ii) review of such drawings and specifications, and whether or not LESSOR approves or disapproves such drawings and specifications, LESSEE and not LESSOR shall be responsible for compliance of such drawings and specifications and of all Public Accommodations Laws. LESSEE shall defend, pay, indemnify and hold LESSOR harmless against all reasonable costs and expenses (including reasonable attorney's fees), losses, damages and liabilities incurred by LESSOR which may be attributable to: (A) LESSEE's alleged failure to comply with any Public Accommodations Law or any other applicable governmental law, rule or regulation, whether or not any lawsuit or other formal legal proceeding shall have been commenced in respect thereof; (B) LESSOR's investigation and handling (including the defense) of LESSEE's failure to comply with any Public Accommodations Law or any other applicable governmental law, rule or regulation, whether or not any lawsuit or other formal legal proceeding shall have been commenced in respect thereof; (C) any amounts assessed against LESSOR pursuant to any Pubic Accommodations Law based upon LESSOR's ownership of the Premises; and (D) LESSOR's enforcement of this paragraph, whether or not suit is brought therefore. All the above amounts shall constitute additional rent and shall be payable on demand with interest at the rate of ten percent (10%) per annum.
- 8. <u>Repairs to Improvements</u>. LESSEE will, at its own expense, keep, repair and maintain all buildings and other improvements now existing or hereafter constructed or installed on the Premises in good and safe order, condition and repair, reasonable wear and tear excepted.

9. <u>Assignment</u>.

- (a) <u>No Assignment Without Consent</u>. LESSEE shall not assign this Lease without the prior written consent of LESSOR, which consent LESSOR shall not unreasonably withhold. Any assignment without LESSOR's prior express written consent shall be void.
- (b) <u>Assumption of Lease</u>. Any assignment of this Lease shall be specifically made and therein expressly stated to be made subject to all terms, covenants and conditions of this Lease, and the assignee therein shall expressly assume and agree to all such terms, covenants and conditions.
- (c) <u>Compliance with Hawaii Revised Statutes §171-36(a)(5)</u>. LESSOR may withhold its consent to any assignment unless the assignment meets the requirements of Hawaii Revised Statutes §171-36(a)(5), or any other successor statute imposing conditions on the assignment of leases of Lessor's lands.
- (d) <u>No Change of Use</u>. No assignment will be permitted if the assignee contemplates or proposes any change in the use of the Premises from that expressly permitted by this Lease.
- (e) <u>LESSOR's Response</u>. LESSOR shall respond to any request for its consent to an assignment of this Lease within thirty (30) days following LESSOR's receipt of all financial statements, documents and other information reasonably necessary for LESSOR to make its determination (or within such longer time as may be reasonably required by it and of which it shall notify LESSEE within such thirty (30) day period). If LESSOR shall fail to approve or disapprove of a request for consent within the thirty (30) day period as the same may be extended, LESSOR's approval shall be conclusively presumed.
- (f) <u>"Assignment" Defined.</u> The term "assignment" as used in this Lease shall mean and include one or more sales or transfers by operation of law or otherwise by which:
- (i) if LESSEE is a corporation, an aggregate of fifty percent (50%) or more of the total common stock or any class of voting stock of LESSEE;
- (ii) if LESSEE is a partnership, an aggregate of fifty percent (50%) or more of the total partnership interests of LESSEE or a change of control of any general partner of LESSEE;
- (iii) if LESSEE is a limited liability company, whether membermanaged or manager-managed, an aggregate of fifty percent (50%) or more of the total membership interests of LESSEE or a change of control of any managing member of LESSEE;
- (iv) if the LESSEE is any other form of entity, an aggregate of fifty percent (50%) or more of the legal, beneficial or other cognizable interests therein or in the governance, administration or control thereof; shall become vested in one or more individuals, firms, associations, corporations, partnerships, limited liability companies or other entities, or any derivative or combination thereof, who or which did not own directly not less than a ten

percent (10%) interest, legally or equitably, in the LESSEE as of the Commencement Date or as of the date of LESSEE's subsequent acquisition of this Lease by assignment, with the ownership of such interests in LESSEE being determined in accordance with the principles enunciated in Sections 318 and 544 of the Internal Revenue Code of 1986; provided, however, that the foregoing definition shall not apply with respect to a corporate LESSEE whose capital stock is listed on a recognized stock exchange or on the NASDAQ; provided, however, that a merger or acquisition of fifty percent (50%) or more of the outstanding stock of any such LESSEE shall be construed to be an assignment and shall require Landlord's consent unless the successor or acquiring corporation has a net worth equal to or greater than LESSEE had at the time this Lease was executed, or at the time of any such merger or acquisition (whichever shall be the later); and provided further that, if LESSEE is a corporation, a change in ownership of the stock of LESSEE resulting from the death of a stockholder shall not be deemed a default hereunder if the decedent's shares pass to a surviving spouse and/or issue or to a trust for the primary benefit of such spouse or issue.

- 10. <u>Subletting</u>. LESSEE shall not, without the prior written consent of LESSOR, which consent will not be unreasonably withheld or delayed, have the right to sublease all or any portion of the Premises, provided, however, that prior to LESSOR approval, LESSOR shall have the right to review and approve the rent to be charged to the proposed sublessee; provided further, that the LESSOR shall have the right to revise, if necessary, the lease rent of the Premises based upon the rental rate charged to the proposed sublessee, pursuant to the Sublease Rent Participation Policy adopted by the Hawaiian Homes Commission on April 24, 1987, a copy of which is attached herewith as Exhibit C, and provided further, that the base rent may not be revised downward. The term of any such sublease shall not exceed the term of this Lease.
- 11. <u>Liens.</u> LESSEE will not commit or suffer any act or neglect by which the Premises or the respective estates of LESSEE or LESSOR therein shall at any time during the term become subject to any attachment, judgment, lien, charge or encumbrance whatsoever, including mechanics' and materialmen's liens, and will indemnify, defend, save and hold LESSOR harmless from and against all loss, cost and expense with respect thereto (including reasonable attorneys' fees). If any order directing the attachment of any lien for work, labor, services or materials done for or supplied to the Premises regardless of who contracted therefor is filed against the Premises, LESSEE shall have sixty (60) days from the date of filing in which to cause such lien to be discharged of record by payment, deposit or bond or otherwise stayed to the reasonable satisfaction of LESSOR. Subject to the foregoing, LESSEE may contest in good faith by any appropriate proceedings prosecuted in a diligent and timely manner, the amount or validity of any such attachment, judgment, lien, charge or encumbrance, and, if permitted by applicable law, upon making deposit or posting bond, may defer payment thereof until final determination of such contest. LESSEE's obligations under this Section 11 shall survive the termination of this Lease.
- 12. <u>Permitted Uses.</u> The Premises will be used only for the following purposes: ______. In no event shall the Premises be used for the construction of any residential lots, units or project.

13. Indemnity.

- LESSEE will indemnify and hold LESSOR harmless from and against all liens, claims and demands for loss or damage, including property damage, personal injury and wrongful death, from (i) any cause whatsoever arising out of or in connection with the use, occupancy and enjoyment of the Premises by LESSEE or any other person thereon or claiming under it, including, without limitation, any harm resulting therefrom to LESSOR, persons claiming under LESSOR, other tenants of LESSOR, third parties, the aquifer underlying the Premises, the water therein, the soil of the Premises and surrounding lands and the air, or (ii) any failure by LESSEE to keep the Premises and sidewalks in a safe condition. LESSEE will reimburse LESSOR for all of LESSOR's costs and expenses, including reasonable attorneys' fees, incurred in connection with the defense of any such liens, claims, and demands. LESSEE will hold all goods, materials, furniture, fixtures, equipment, machinery and other property whatsoever on the Premises at its sole risk and will hold LESSOR harmless from and against any loss or damage thereto by any cause whatsoever. The obligation to indemnify shall include all fines and penalties and all reasonable costs LESSOR may incur in connection with any such lien, claim and demand, including reasonable attorneys' fees and investigation costs, from the first notice that any lien, claim or demand is to be made or may be made. LESSEE shall satisfy LESSOR of its ability to so indemnify LESSOR by means satisfactory to LESSOR, which, at the discretion of LESSOR, may include any or all of insurance bonds, security deposits, sinking funds or such other means as may be approved in writing by LESSOR. LESSEE's obligations under this section shall survive the termination of other determination of this Lease and shall continue in full force and effect for the benefit of LESSOR.
- (b) Immediately upon discovery thereof, LESSEE shall give written notice to LESSOR of any claims, actions or causes of action concerning the Premises, or any claims, actions or causes of actions that may subject LESSOR to liability, risk of loss or binding adjudication of rights.
- 14. <u>Costs of Litigation</u>. In case either party shall, without fault on its part, be made a party to any litigation commenced by the other party or against the other party (other than condemnation proceedings), the other party shall pay all costs, including reasonable attorney's fees and expenses incurred by or imposed on the party joined without fault on its part.
- 15. <u>Insurance</u>. At all times during the term of this Lease, LESSEE shall purchase and maintain, at LESSEE's sole expense, the following policies of insurance in amounts not less than the amounts specified below, or such other amounts as LESSOR may from time to time reasonably request, with insurance companies and on forms reasonably satisfactory to LESSOR:

(a) <u>Commercial Property Insurance</u>.

(i) <u>Coverage</u>. A policy or policies of commercial property insurance covering all buildings, structures and other improvements on the Premises, and including without limitation, all furniture, fixtures, machinery, equipment, stock and any other personal property owned and/or used in LESSEE's business, whether made or acquired at LESSEE's, LESSOR's or at another's expense, in an amount equal to their full replacement cost at time of loss, without

deduction for depreciation. The insurance shall be written on an Insurance Services Office, Inc. ("ISO") Commercial Property Policy - "Special Form" Causes of Loss form as from time to time filed with the Hawaii Insurance Commissioner, or its equivalent, and at a minimum such policy shall insure against destruction or damage by fire and other perils covered under such an ISO policy, with additional coverage for risk of loss by flood, hurricane and tsunami (to the extent such coverage is available at commercially reasonable cost), perils normally insured under a policy of boiler and machinery insurance, and such other hazards or risks which a prudent business person would insure against. The policy(ies) required under this Lease shall provide replacement cost coverage (exclusive only of excavation, foundations and footings), and shall include Building Ordinance/Law coverage (for increased costs of demolition and repair due to changes in building codes or zoning ordinances). Except with LESSOR's prior written consent, which shall not be unreasonably withheld, the policy shall not have a deductible amount in excess of \$10,000 for any one occurrence.

- (ii) <u>Trust</u>. In the event that proceeds for loss or damage are paid under any property insurance policy required by this Lease and unless otherwise agreed to in writing by LESSOR, all such loss payment proceeds shall be deposited with a trust company designated by LESSOR to receive all such proceeds, which trustee shall have its principal office in Honolulu and be authorized to exercise corporate trust powers in the State of Hawaii. The trustee shall have no obligation whatsoever to effect, maintain or renew such insurance nor to attend to any claim for lesser damage thereunder or the collection of any proceeds thereof nor to incur any expense therefor, and shall be responsible only for the proper custody and application as herein provided of all such proceeds that actually shall come into its possession. LESSEE shall pay all fees and expenses of such trustee for or in connection with its services.
- (iii) <u>Use of Proceeds</u>. In every case of loss, all proceeds of such insurance (excluding the proceeds of any rental value or use and occupancy insurance of LESSEE) shall be immediately available to and be used as soon as reasonably possible by LESSEE for rebuilding, repairing or otherwise reinstating the same improvements in good and substantial manner according to the plan and elevation of the improvements so destroyed or damaged or according to such modified plan as shall have been first approved in writing by LESSOR. In the event that such insurance proceeds shall be insufficient, LESSEE shall make up any deficiency from its own funds; provided, however, that if the principal improvement on the Premises shall be destroyed at any time during the last ten (10) years of the term of this Lease (or any extension hereof), LESSEE shall have the option, exercisable within sixty (60) days after such casualty, to surrender this Lease subject to compliance with the provisions of Section 16 of Article Four and thereby forfeit all interest in such insurance proceeds and in any improvements remaining on the Premises, all of which shall thereupon be payable to and be the sole property of LESSOR.

(b) <u>Liability Insurance</u>.

(i) <u>Commercial General Liability Insurance</u>. Commercial general liability or commercial general liability and excess or umbrella liability insurance written on an "occurrence" form covering the use, occupancy and maintenance of the Premises and all operations of Lessee including: Premises Operations; Independent Contractors; Products -

Completed Operations; Blanket Contractual Liability; Personal and Advertising Injury; Fire Legal Liability; Employees Named as Additional Insureds; Medical Expense; elevator collision; and incidental medical malpractice. Such insurance shall be written on an ISO Commercial General Liability Policy form or its equivalent.

- (1) <u>Limits</u>. Limits for such coverage shall be determined.
- (2) <u>Deductible</u>. Except with LESSOR's prior written approval, which will not be unreasonably withheld, the policy shall not have a deductible amount in excess of \$10,000 for any one occurrence.
- (3) <u>Application of General Aggregate</u>. The policy(ies) of insurance shall further contain a provision that the general aggregate limit applies exclusively to the Premises and the operations conducted thereon.
- (ii) <u>Workers' Compensation and Employers' Liability Insurance</u>. Workers' Compensation and Employers' Liability insurance as required by HRS Chapter 386 and regulations thereunder, as the same may be amended from time to time, for all employees of LESSEE.
- (1) Limits for such coverage shall be not less than the statutory limits for Workers' Compensation and the following for Employers' Liability: \$1,000,000 Each Accident; \$1,000,000 Disease Policy Limit; and \$1,000,000 Disease Each Employee.
- (2) The policy shall further contain an endorsement providing a waiver of subrogation in favor of LESSOR and its employees.
- (c) <u>Umbrella Liability</u>. Umbrella Liability Insurance providing excess coverage over Commercial General Liability, Employer's Liability, and Automobile Liability Insurance. The Umbrella Liability policy shall be written on an "occurrence" form with a limit of liability of not less than \$5,000,000 per policy year and a self-insured retention and/or deductible no greater than \$10,000.
- (d) <u>Builder's and Installation Risk</u>. Builder's and installation risk insurance while the Premises or any part thereof are under construction, written on the Builder's Risk Completed Value form (nonreporting full coverage), including coverage on equipment, machinery and materials not yet installed but to become a permanent part of the Premises.
- (e) <u>General Policy Terms</u>. All policies of insurance required to be maintained pursuant to this section covering loss or damage to any of LESSEE's property shall provide that the insurer is required to provide LESSOR with at least thirty (30) days (or not less than ten (10) days in the case of nonpayment of premiums) prior written notice of cancellation or non-renewal of any such insurance policy. LESSEE will pay all premiums thereon when due and will from time to time deposit promptly with LESSOR current policies of such insurance or certificates thereof. All public liability and property damage policies shall be in the joint names of and for the mutual and joint benefit and protection of LESSOR, LESSEE, and LESSEE's mortgagee(s), as their respective interests may appear, and shall contain a provision providing that LESSOR,

although named as an additional insured, shall not be denied any recovery under the policy(ies) for any loss occasioned to it, its servants, agents and employees by reason of the acts, omissions and/or negligence of LESSEE which recovery would be possible if LESSOR were not named as an additional insured. As often as any such policy shall expire or terminate, LESSEE shall procure and maintain renewal or additional policies in like manner and to like extent. All general liability, property damage and other casualty policies shall be written as primary policies, not contributing with and not in excess of coverage which LESSOR may carry.

- (f) Periodic Review of Insurance Coverages. LESSOR shall retain the right at any time, but not more frequently than once every three (3) years, to review the coverage, form, and amount of the insurance required by this Lease. If, in the reasonable judgment of LESSOR, the insurance provisions in this Lease do not provide adequate protection for LESSOR in light of then prevailing practices under leases of similar properties in the State of Hawaii, LESSOR may require LESSEE to obtain insurance sufficient in coverage, form, and amount to provide such additional protection. LESSOR's requirements shall be reasonable and shall be designed to assure protection for and against the kind and extent of the risks which exist at the time a change in insurance is required. LESSOR shall notify LESSEE in writing of changes in the insurance requirements and LESSEE shall deposit copies of acceptable insurance policies or certificates thereof with LESSOR incorporating the reasonably required changes within sixty (60) days of receipt of such notice from LESSOR.
- 16. <u>Surrender</u>. At the end of the term or other sooner determination of all or a portion of this Lease, LESSEE will peaceably deliver up to LESSOR possession of the land hereby demised, including all buildings and other improvements upon or belonging to the same, by whomsoever made, in good repair, order and condition, except for reasonable wear and tear, and in strictly clean, safe and sanitary condition; provided, however, that if LESSEE is not in default hereunder, it may then remove any trade fixtures installed by it on the Premises but shall repair promptly to LESSOR's satisfaction all damage caused by such removal; provided, further, that if LESSOR, in its sole discretion, shall determine that such improvements or portions thereof should be removed and shall give LESSEE written notice of such determination within thirty (30) days of such termination, LESSEE, at no cost to LESSOR and with as little damage to the Premises as is reasonably possible, shall remove promptly said improvements or portions thereof in accordance with applicable law and shall leave the Premises in clean and orderly condition free of all debris.

Upon such termination or sooner determination, LESSEE shall, at LESSEE's cost and expense, provide LESSOR with evidence satisfactory to LESSOR that LESSEE has fully complied with all applicable law or orders by any governmental authority having jurisdiction therefor, including, without limitation, full compliance with any closure plan filed or required to be filed with any such governmental authority and removal from the Premises of all Hazardous Materials and other materials that may cause damage or injury to the environment or health.

If, within thirty (30) days after such termination or sooner determination of this Lease, such evidence shall not have been provided LESSOR, or if LESSOR shall have requested removal of improvements and LESSEE shall not have removed said improvements, LESSOR may effect such full compliance or removal on behalf of LESSEE. All costs incurred by

LESSOR in effecting such compliance or removal shall be at LESSEE's expense and LESSEE will, within thirty (30) days from LESSEE's receipt of demand by LESSOR, reimburse LESSOR for such costs, together with interest as provided in Section 10 of Article Five of this Lease. Until such full compliance or removal is completed, either by LESSEE or LESSOR, and all costs therefor have been paid by LESSEE or reimbursed by LESSEE to LESSOR, together with interest thereon, if any, the Premises and this Lease shall not be deemed surrendered even though LESSEE has vacated the Premises, and LESSEE shall continue to incur and pay annual rent on the Premises or portion thereof being surrendered in an amount equal to twice (2X) the total of annual rent paid by LESSEE during the Lease year just preceding termination, prorated for the period of time from termination to the time surrender is completed.

LESSEE shall not be relieved of its obligations under this Lease until surrender is completed in accordance with the provisions of this section. Final inspection and release of the Premises by concerned governmental agencies, if any, and by LESSOR shall be a condition precedent to completion of surrender and termination of LESSEE's obligations hereunder. Nothing herein shall be deemed to relieve LESSEE of an obligation, such as the obligation to indemnify LESSOR, which by its specific terms survives termination.

17. <u>Processing Fees/Documentation</u>. LESSEE agrees to pay to LESSOR, LESSOR's standard fees for LESSOR's processing of consents and assignments and providing documents required or authorized by the terms, covenants, and conditions of this Lease.

18. Hazardous Materials.

LESSEE shall not use, generate, manufacture, treat, handle, refine, produce, process, store, discharge, release, dispose of or allow to exist on, under or about the Premises any Hazardous Materials, except in compliance with all applicable Hazardous Materials Laws.

LESSEE shall immediately advise LESSOR in writing of (i) any and all enforcement, clean up, removal, mitigation or other governmental or regulatory actions instituted, contemplated or threatened pursuant to any Hazardous Materials Laws affecting the Premises, (ii) all claims made or threatened by any third party against LESSEE or the Premises relating to damage, contribution, cost recovery, compensation, loss or injury resulting from any Hazardous Materials, (iii) LESSEE's discovery of any occurrence or condition on the Premises or any real property adjoining or in the vicinity of the Premises which could subject LESSEE, LESSOR or the Premises to any restrictions on ownership, occupancy, transferability or use of the Premises under any Hazardous Materials Laws.

LESSEE shall cause any Hazardous Materials on the Premises to be (A) remediated onsite in accordance with applicable Hazardous Materials Laws, or (B) removed from the Premises for remediation or disposal and to be transported solely by duly licensed Hazardous Materials transporters to duly licensed disposal facilities for final disposal to the extent required by and in accordance with applicable Hazardous Materials Laws, and shall deliver to LESSOR copies of any hazardous waste manifest reflecting the proper disposal of such Hazardous Materials. Except in emergencies or as otherwise required by law, LESSEE shall not take any remedial or removal action in response to the presence, release or threatened release of any Hazardous Materials on or about the Premises without first giving written notice of the same to LESSOR and obtaining LESSOR's written consent thereto.

LESSEE shall not enter into any legal proceeding or other action, settlement, consent decree or other compromise with respect to any Hazardous Materials claims without first notifying LESSOR of LESSEE's intention to do so and affording LESSOR the opportunity to join and participate, as a party if LESSOR so elects, in such proceedings. Except as provided above, LESSEE shall be solely responsible for and shall indemnify, defend and hold harmless LESSOR and LESSOR's employees, agents, successors and assigns from and against any loss, damage, cost, expense or liability directly or indirectly arising out of or attributable to LESSEE's use, generation, manufacture, treatment, handling, refining, production, processing, storage, release, threatened release, discharge, disposal or presence of Hazardous Materials, on, under or about the Premises (except those released on the Premises prior to the commencement of this Lease, or after such commencement by LESSOR or its agents), including (A) the costs of any required or necessary removal, repair, cleanup or remediation of the Premises, and the preparation and implementation of any closure, removal, remedial or other required plans; and (B) all reasonable costs and expenses incurred by LESSOR in connection therewith, including, without limitation, reasonable attorneys' fees.

Within thirty (30) days of receipt thereof, LESSEE shall provide LESSOR with a copy of any and all environmental assessments, audits, studies and reports regarding LESSEE's past or current activities on the Premises or the environmental condition of the Premises, in each case, in LESSEE's possession or control.

The covenants of this Section 19 of Article Four, including, without limitation, the indemnification provisions, shall survive the expiration or termination of this Lease, or any termination of LESSEE's interest in the Premises.

Underground Storage Tank (UST). A UST is any tank, including underground piping connected to the tank, that has at least ten percent (10%) of its volume underground and is used for the storage of certain regulated substances like petroleum or certain hazardous chemical. Prior consent and approval from LESSOR is required for the installation of any UST on the Premises, which consent and approval shall not be unreasonably withheld or delayed. All USTs are considered trade fixtures and are to be removed upon termination or expiration of the Lease by LESSEE. IF LESSEE has installed a UST, then and in such event, LESSEE shall arrange, at its sole cost and expense, for the removal of any such UST at the end of the term of this Lease and upon such removal shall arrange to be provided to LESSOR within ninety (90) days after the end of such Lease term a satisfactory UST closure report prepared by a recognized Hawaii environmental engineer and accepted by the Department of Health of the State of Hawaii. If any clean up procedures and/or remediation is necessary as a result of the installation of such UST then and in such event, LESSEE shall arrange to have all such work done, at LESSEE's sole cost and expense, by an environmental engineering company reasonably acceptable to LESSOR, in accordance with all then applicable regulations and requirements of the State of Hawaii, Department of Health.

20. <u>Non-warranty</u>. LESSOR does not make any warranties with respect to the condition of the Premises, and the Premises are being leased "AS IS". LESSEE acknowledges that (a) the Premises may require additional soil compaction, filling, grading and site preparation and may have expansive soils, boulders, cavities and other such soils conditions, and (b) LESSOR's surrounding lands may be subdivided, developed, improved, sold, operated and otherwise used in any lawful way and LESSOR makes no warranty or representation, express or implied, as to the subdivision, development, improvement, sale, operation and use of the LESSOR's surrounding lands by it or others. Any provisions of this Lease which permit or provide for abatement of the annual base rental in specified circumstances shall not be deemed to be warranties.

ARTICLE FIVE

IT IS HEREBY UNDERSTOOD AND AGREED BY AND BETWEEN THE PARTIES AS FOLLOWS:

1. Mortgage. Upon due application and with the written consent of LESSOR, which consent shall not be unreasonably withheld or delayed, LESSEE may mortgage this Lease, or any interest therein. LESSOR covenants and agrees to promptly review any request by LESSEE for consent to a mortgage to finance any portion of the construction of the improvements or facilities to be developed and constructed on the Premises under this Lease and any permanent loan or loans replacing any such construction loans. Any mortgage consented to by LESSOR pursuant to this Section 1 of Article Five shall be deemed an "Approved Mortgage" for purposes of all other provisions of this Lease. If the mortgage or security interest is to a recognized lending institution, authorized to do business as such in either the State of Hawaii or elsewhere in the United States, the consent shall extend to foreclosure and sale of LESSEE's interest at the foreclosure to any purchaser, including the Mortgagee, without regard to whether or not the purchaser is qualified to lease, own or otherwise acquire and hold the Premises or any interest in the Lease. The interest of the Mortgagee or holder shall be freely assignable. The term "holder" shall include the Mortgagee and an insurer or guarantor of the obligation or condition of the mortgage, including the Department of Housing and Urban Development through the Federal Housing Administration, the Federal National Mortgage Association, the Veterans Administration, the Small Business Administration, Farmers Home Administration, or any other federal agency and their respective successors and assigns or any lending institution authorized to do business in the State of Hawaii or elsewhere in the United States; provided, that the consent to mortgage to a non-governmental holder shall not confer any greater rights or powers in the holder than those which would be required by any of these federal agencies.

If an Approved Mortgagee of this Lease (the "Mortgagee") shall deliver to LESSOR an executed counterpart of the leasehold mortgage (the "Mortgage") with the recording information duly noted thereon as certified by a title company doing business in the State of Hawaii, together with a written notice setting forth the name and address of Mortgagee, then, until the time, if any, that the Mortgage shall be satisfied or Mortgagee shall give to LESSOR written notice that the Mortgage has been satisfied, the following provisions shall be applicable:

- (a) No mutual cancellation, surrender, acceptance of surrender or modification of this Lease shall be binding upon Mortgagee or affect the lien of the Mortgage, without the prior written consent of Mortgagee.
- No notice, demand, election or other communication required or permitted (b) to be given under the Lease (all of the foregoing hereinafter collectively being referred to as "notices", and each of them as a "notice") which shall be given by LESSOR to LESSEE shall be binding upon or affect Mortgagee, unless a copy of said notice shall be given to Mortgagee within the time when such notice shall be required or permitted to be given to LESSEE. In the case of an assignment of the Mortgage or change in address of Mortgagee, the assignee thereof or the Mortgagee, by notice to LESSOR, may change the address to which copies of notices are to be sent as herein provided. LESSOR shall not be bound to recognize any assignment of the Mortgage unless and until LESSOR shall be given a notice of such assignment, including a copy thereof in the form proper for recording, together with the name and address of assignee and, thereafter, until a further assignment, the assignee named in such assignment shall be deemed to be "Mortgagee" for all purposes under this Lease. If the Mortgage is held by more than one person, corporation or entity, no provision of this agreement requiring LESSOR to give a notice or copy of any notice to Mortgagee shall be binding upon LESSOR unless and until all of the holders of the Mortgage shall designate in writing one of their number to receive all notices and copies of notices and shall have given to LESSOR an original executed counterpart of the designation in form proper for recording. All notices and copies of notices to be given to Mortgagee as provided in this section shall be given in the same manner as is provided in this Lease in respect of notices to be given by LESSOR or LESSEE.
- (c) Mortgagee shall have the right (but not the obligation) to perform any term, covenant, condition or agreement and to remedy any default by LESSEE under the Lease, and LESSOR shall accept such performance by Mortgagee with the same force and effect as if furnished by LESSEE; provided, however, that Mortgagee shall not thereby or hereby be subrogated to the rights of LESSOR.
- (d) If LESSOR shall give a notice of default to LESSEE pursuant to the provisions of this Lease, and if such default shall not be remedied within the applicable cure period provided for in this Lease, and LESSOR shall thereby, or otherwise, become entitled to give a notice of election to terminate the Lease, then, before giving any such notice of election to terminate the Lease, LESSOR shall give to Mortgagee not less than sixty (60) days' additional written notice of LESSEE's failure to cure the default, and shall allow Mortgagee such additional sixty (60) days within which to cure the default, provided, however, that (i) if the default can be cured by the payment of money, the additional time for Mortgagee to cure shall be limited to thirty (30) days, and provided further (ii) if the default cannot practicably be cured by Mortgagee without taking possession of the Premises, Mortgagee shall proceed diligently to obtain possession of the Premises as Mortgagee (through appointment of a receiver or otherwise), and, upon obtaining possession, shall promptly commence and duly prosecute to completion such action as may be necessary to cure such default. Mortgagee shall not be required to continue to proceed to obtain possession, or to continue in possession as mortgagee, of the Premises pursuant to this subsection (d), if and when such default shall be cured. Nothing herein shall preclude LESSOR from exercising any of its rights or remedies with respect to any other default by

LESSEE during any period when LESSOR shall be forbearing in the termination of this Lease as above provided, but in such event Mortgagee shall have all of the rights and protections herein provided.

- (e) LESSEE may delegate irrevocably to Mortgagee the authority to exercise any or all of LESSEE's rights under this Lease, but no such delegation shall be binding upon LESSOR unless and until either LESSEE or Mortgagee shall deliver to LESSOR a signed counterpart, in form proper for recording, of a written instrument effecting such delegation. Such delegation of authority may be effected by the terms of the Mortgage itself, in which case the service upon LESSOR of an executed counterpart of the Mortgage in accordance with this Section, together with a written notice specifying the provisions therein which delegate such authority to Mortgagee, shall be sufficient to give LESSOR notice of such delegation. Any provision of this Lease which gives to Mortgagee the privilege of exercising a particular right of LESSEE hereunder on condition that LESSEE shall have failed to exercise such right without regard to whether or not LESSEE shall have failed to exercise such right.
- (f) In the event of the commencement of a bankruptcy proceeding by or against LESSEE, the Mortgagee shall have the option, and LESSOR shall recognize the Mortgagee's right, within the statutory time period or any extension thereof provided under Section 365 of the Bankruptcy Code for the rejection or assumption of lease, to obtain or cause LESSEE and/or trustee in bankruptcy to obtain:
- (i) An extension of the period during which the Lease may be assumed or rejected; or
- (ii) An abandonment of the leasehold estate by LESSEE and/or trustee in bankruptcy court pursuant to Section 554 of the Bankruptcy Code, as amended; or
- (iii) An assumption of the Lease pursuant to Section 365 of the Bankruptcy Code, as amended.

In the event of the commencement of a bankruptcy proceeding by or against LESSEE, LESSOR agrees and acknowledges for the exclusive benefit of the Mortgagee and any person or entity acquiring an interest in the Lease in or in lieu of the foreclosure of the Mortgage, that the actual or deemed rejection of the Lease under Section 365 of the Bankruptcy Code (11 United States Code Section 365) or any other law having similar effect, shall not effect a termination of the Lease or affect or impair the Mortgagee's lien thereon or rights with respect thereto, provided however, that this provision is not intended and shall not be deemed to confer any rights or benefits upon LESSEE or LESSEE's bankruptcy trustee, and upon written request of the Mortgagee delivered to LESSOR within thirty (30) days following the Mortgagee's receipt of written notice of such actual or deemed rejection of the Lease, LESSOR will, at the option of the Mortgagee, execute and deliver to the Mortgagee or its designee an instrument (in form acceptable to Mortgagee or its designee) recognizing, confirming and giving legal effect to the continued existence of the Lease, with its original validity and priority, in favor of the Mortgagee

or its designee (hereinafter called the "Confirmation of Lease"), subject to the lien of the Mortgage and any lien or encumbrance prior to the lien of the Mortgage, upon and subject to the following terms and conditions:

- (i) The Mortgagee shall pay or cause to be paid to LESSOR at the time of the execution and delivery of the Confirmation of Lease, any and all sums which are at the time of execution and delivery thereof due under the Lease and, in addition thereto, all reasonable expenses, including reasonable attorneys' fees, which LESSOR shall have incurred by reason of the actual or deemed rejection of the Lease and the execution and delivery of the Confirmation of Lease:
- (ii) The Mortgagee or its designee shall undertake, by accepting the Confirmation of Lease, to perform all covenants and conditions of the Lease reasonably capable of performance by the Mortgagee or such other person or entity. The Mortgagee or its designee, as the case may be, may assign the Lease or may foreclose upon the Mortgage without further consent of LESSOR and the Mortgagee or its designee shall thereupon be released from all liability for the performance or observance of the covenants and conditions in such Lease contained and on LESSEE's part thereunder to be performed and observed from and after the date of such assignment by the Mortgagee or its designee or upon foreclosure, provided that a certified copy of such assignment be provided to LESSOR; and
- (iii) The Mortgagee or its designee under the Lease shall be entitled to and shall have the same right, title and interest in and to the Premises and the buildings and improvements thereon as LESSEE had under the Lease prior to its rejection and LESSOR shall use commercially reasonable efforts to obtain the cooperation of all parties in interest such that any Confirmation of Lease made pursuant to this Agreement shall be prior to any mortgage or other lien, charge or encumbrance on the fee of the Premises which mortgage, lien, charge or encumbrance was junior to the Lease.
- Breach. Time is of the essence of this agreement and if LESSEE shall become bankrupt, or shall abandon the Premises, or if this Lease and the Premises shall be attached or taken by operation of law, or if any assignment is made of LESSEE's property for the benefit of creditors, or if LESSEE shall fail to observe and perform any of the material terms, covenants and conditions contained in this Lease and on its part to be observed and performed, LESSOR shall deliver a written notice of the breach or default by service, as provided by Section 634-35, or 634-36, Hawaii Revised Statutes, or by registered mail, or certified mail to LESSEE at its last known address, and to each mortgagee or holder of record having a security interest in the Premises, making demand upon LESSEE to cure or remedy the breach or default within sixty (60) days from the date of receipt of the notice [if such default is by its nature not reasonably susceptible of being cured within such 60 day period, such 60 day period may be extended as necessary to provide LESSEE the opportunity to cure the default, provided LESSEE within said period commences and thereafter diligently proceeds to cure such default without interruption until such cure is completed]; provided that where the breach involves a failure to make timely rental payments pursuant to the Lease, the written notice shall include a demand upon LESSEE to cure the breach within less than sixty (60) days, but not less than five (5) business days, after receipt of the notice. Upon failure of LESSEE to cure or remedy the breach or default within the

time period provided herein, or within such additional period as LESSOR may allow for good cause, but subject to the provisions of Section 171-21, Hawaii Revised Statutes, and subject also to Sections 1(d) and 1(f) of Article Five above, LESSOR, in addition to all other rights and remedies LESSOR may have under this Lease, shall have the following rights:

- (a) The right to declare the term of this Lease (or any extension) ended, to reenter the Premises and take possession thereof and to terminate all of the rights of LESSEE in and to the Premises.
- (b) The right, without declaring the term of this Lease (or any extension) ended, to re-enter the Premises and to occupy the same or any portion thereof and/or to lease the whole or any portion thereof, all for and on account of LESSEE as hereinafter provided.
- (c) The right, even though LESSOR may have re-let all or any portion of the Premises, at any time thereafter to elect to terminate this Lease for such previous defaults on the part of LESSEE and to terminate all of the rights of LESSEE in and to the Premises.

Pursuant to said rights of re-entry, LESSOR may, but shall not be obligated to, (i) remove all persons from the Premises using such force as may be necessary therefor, (ii) remove all personal property therefrom, including, but not limited to, LESSEE's property, and (iii) enforce any rights LESSOR may have against said personal property, or store the same in any public or private warehouse or elsewhere at the cost and for the account of LESSEE or the owners or owner thereof. After sixty (60) days, personal property so stored shall be considered abandoned. Anything contained herein to the contrary notwithstanding, LESSOR shall not be deemed to have terminated this Lease or LESSEE's liability hereunder (whether such liability accrues before or after LESSOR exercises its rights hereunder) by any such re-entry or other action to obtain possession of the Premises, except as LESSOR may otherwise expressly provide in writing. LESSEE covenants and agrees that the service by LESSOR of any notice in unlawful detainer and the surrender of possession pursuant to such notice shall not be deemed to be a termination of this Lease or of any liability of LESSEE hereunder, except as LESSOR may otherwise expressly provide in writing.

3. Rights of Holder of Record of a Security Interest. In the event LESSOR seeks to forfeit the privilege, interest, or estate created by this Lease, each recorded holder of a security interest may, at its option, cure or remedy the default or breach, if the same can be cured or remedied by the payment of money or, if such is not the case, by performing or undertaking in writing to perform all of the terms, covenants and conditions contained in the Lease on LESSEE's part to be performed, capable of performance by the holder, as determined by LESSOR, within the time period provided in Section 171-20, Hawaii Revised Statutes, or within any additional period allowed under Sections 1(d) and 1(f) of Article Five above, and add the cost to the mortgage debt and the lien of the mortgage. Upon failure of the holder to exercise its option, LESSOR may: (a) pay to the holder from any monies at its disposal the amount of the mortgage from the holder or if ownership of the privilege, interest or estate shall have vested in the holder by way of foreclosure, or action in lieu thereof, LESSOR shall be entitled to the conveyance of the privilege, interest or estate upon payment to the holder of the amount of the

mortgage debt, including interest and penalties, and all reasonable expenses incurred by the holder in connection with the foreclosure and preservation of its security interest, less appropriate credits, including income received from the privilege, interest or estate subsequent to the foreclosure; or (b) if the property cannot be reasonably reassigned without loss to LESSOR, then terminate the outstanding privilege, interest or estate without prejudice to any other right or remedy for arrearages of rent or for any preceding or other breach or default and use its best efforts to redispose of the affected land to a qualified and responsible person free and clear of the mortgage and the debt secured; provided that a reasonable delay by LESSOR in instituting or prosecuting its rights or remedies under this provision and Section 171-21 of the Hawaii Revised Statutes shall not operate as a waiver of these rights or to deprive it of the remedy when it may still otherwise hope to resolve the problems created by the breach or default involved. The proceeds of any redisposition under subparagraph (b) above shall be applied as follows: first, to reimburse LESSOR for costs and expenses in connection with the redisposition; second, to discharge in full any unpaid purchase price, indebtedness or damages owing LESSOR in connection with the privilege, interest or estate terminated; third, to Mortgagee to the extent of the value received by LESSOR upon redisposition which exceeds the fair market lease value of the land as previously determined by LESSOR's appraiser; and fourth, to the owner of the privilege, interest, or estate.

- 4. <u>Condemnation</u>. If at any time, during the term of this Lease, all or any portion of the Premises should be condemned, or required for public purposes by the State of Hawaii, or any county or city and county, or any other governmental agency or subdivision, then and in any such event, LESSEE and/or those claiming by, through or under LESSEE will be entitled to just compensation to the same extent and according to the same principles and rules of law as if the Premises and all improvements thereon had been condemned by the State of Hawaii under its power of eminent domain, the amount of such just compensation to be determined in the manner set forth in Section 5 of Article Two. Nothing herein contained shall be construed as preventing LESSEE from being entitled to any separate award made to LESSEE for the taking of LESSEE's personal property, or from claiming all or any portion of its award directly against the condemning authority. The foregoing rights of LESSEE shall not be exclusive of any other to which LESSEE may be entitled by law. In the event that LESSEE reasonably determines that the remainder of the Premises are rendered unusable as the result of any such condemnation LESSEE shall have the right to surrender the Premises and terminate this Lease pursuant to Section 17 of Article Four upon the delivery of written notice to LESSOR.
- 5. <u>Right to Enter.</u> LESSOR and agents or representatives shall have the right to enter and cross any portion of the Premises other than the building for the purpose of performing any public or official duties; provided, however, in the exercise of these rights, LESSOR shall not interfere unreasonably with LESSEE or LESSEE's use and enjoyment of the Premises.
- 6. <u>Inspection by Prospective Bidders</u>. LESSOR shall have the right to authorize any person or persons to enter upon and inspect the Premises at all reasonable times following a published notice for its proposed disposition for purposes of informing and apprising that person or persons of the condition of the Premises prior to the proposed disposition; provided, however, that any entry and inspection shall be conducted during reasonable hours after notice to enter is first given to LESSEE, and shall, if LESSEE so requires, be made in the company of LESSEE or

designated agents of LESSEE; provided, further, that no such authorization shall be given more than two (2) years before the expiration or termination of this Lease.

- 7. Payment or Acceptance of Rent Not a Waiver. The payment or acceptance of rent shall not be deemed a waiver of any breach by LESSOR or LESSEE of any term, covenant or condition of this Lease, nor of LESSOR's right to re-entry for breach of covenant, nor of the right to declare and enforce a forfeiture for any breach, and the failure of LESSOR or LESSEE to insist upon strict performance of any term, covenant or condition, or to exercise any option conferred, in any one or more instances, shall not be construed as a waiver or relinquishment of such term, covenant, condition or option.
- 8. Extension of Time. Whenever a party is required to perform an act under this Lease, other than the payment of money, by a certain time, said time shall be deemed extended so as to take into account events of "Force Majeure." "Force Majeure" is any of the following events that prevents, delays, retards or hinders a party's performance of its duties hereunder: act of God; fire; earthquake; volcanic eruption; flood; explosion; war; invasion; insurrection; riot; mob violence; sabotage; vandalism; inability to procure or general shortage of labor, equipment, facilities, materials or supplies in the open market; failure of transportation; strikes; lockouts; condemnation; requisition; acts of governmental, civil, military or naval authorities; or any other cause, whether similar or dissimilar to the foregoing, not within such party's control.
- 9. Quiet Enjoyment. LESSOR covenants and agrees with LESSEE that upon payment of the rent at the times and in the manner provided and the observance and performance of these terms, covenants and conditions on the part of LESSEE to be observed and performed, LESSEE shall and may have, hold, possess and enjoy the Premises for the term of the Lease, without hindrance or interruption by LESSOR or any other person or persons by, through or under it. LESSOR shall defend the title to the Premises and the use and occupancy of the same by LESSEE against the claims of all persons, except those claiming by or through LESSEE.
- 10. <u>Interest, Costs and Fees</u>. The interest rate on any and all unpaid or delinquent rentals shall be at one percent (1%) per month, plus a service charge of FIFTY AND NO/100 DOLLARS (\$50.00) per month for each month of delinquency.

In case of any default by LESSEE in the performance of the terms, covenants and conditions herein contained, LESSEE shall pay to LESSOR any and all costs incurred in connection with the default, including reasonable attorneys' fees. In the event that any indebtedness arising hereunder is placed in the hands of a collector or an attorney for collection, or suit is instituted for collection, LESSEE shall pay, in addition to the indebtedness, reasonable collector's and/or attorneys' fees, together with all costs.

11. <u>Hawaii Law/Filing</u>. This Lease shall be construed, interpreted, and governed by the laws of the State of Hawaii. This Lease shall not be recorded although the parties agree to duly execute and file with the Bureau of Conveyances a memorandum of this Lease.

- 12. <u>Partial Invalidity</u>. If any term, provision, covenant or condition of this Lease should be held to be invalid, void or unenforceable, the remainder of this Lease shall continue in full force and effect and shall in no way be affected, impaired or invalidated thereby.
- 13. <u>Notice</u>. Except as otherwise required by Chapter 171, Hawaii Revised Statutes, any notice, request, offer, approval, consent or other communication required or permitted to be given by or on behalf of either party to the other shall be given or communicated in writing by personal delivery, reputable overnight courier service which keeps receipts of deliveries (i.e., Federal Express), or United States certified mail (return receipt requested with postage fully prepaid) or express mail service addressed to the other party as follows:

If to LESSEE:	
If to LESSOR:	Department of Hawaiian Home Lands 1099 Alakea Street, 20th Floor Honolulu, Hawaii 96813 Attn: Land Management Division
And a copy to:	Department of the Attorney General 465 South King Street, Basement Honolulu, Hawaii 96813 Attention: George K. K. Kaeo

Or, at such other address as may be specified from time to time in writing by either party. All such notices hereunder shall be deemed to have been given on the date personally delivered or the date marked on the return receipt, unless delivery is refused or cannot be made, in which case the date of postmark shall be deemed the date notice has been given.

- 14. Definitions. As used herein, unless clearly repugnant to the context:
- (a) "Chairman" shall mean the Chairman of the Hawaiian Homes Commission of the Department of Hawaiian Home Lands of the State of Hawaii or his/her successor.
- (b) For the purpose of this Lease, the term "Hazardous Materials" as used herein shall include any substance, waste or material designated as hazardous or toxic or radioactive or other similar term by any present or future federal, state or local statute, regulation or ordinance, as amended from time to time, including but not limited to the following statutes and regulations promulgated pursuant to them ("Hazardous Materials Laws"):

Resource Conservation and Recovery Act of 1976, 42 U.S.C. 6901 et seq. ("RCRA")

Comprehensive Environmental Response, Compensation, and Liability Act of 1980 ("CERCLA") amended by Superfund Amendments and Reauthorization Act of 1986 ("SARA"), 42 U.S.C. 9601 et seq.

Clean Air Act, 42 U.S.C. Sections 7401 et seq.

Clean Water Act of 1977, 33 U.S.C. 1251 et seq.

Pesticide Act of 1978, 7 U.S.C. 13 et seq.

Toxic Substances Control Act ("TSCA"), 15 U.S.C. 2601 et seq.

Safe Drinking Water Act, 42 U.S.C. 300(f) et seq.

Hazardous Materials Transportation Act, 49 U.S.C. 1801 et seq.

Chapter 128D, Hawaii Revised Statutes

Chapters 342B through 342N, Hawaii Revised Statutes,

and including but not limited to petroleum, petroleum based substances, asbestos, polychlorinated-byphenyls ("PCBs"), formaldehyde, and also including any substance designated by federal, state or local regulation, now or in the future, as presenting a risk to human health or the environment.

- (c) "Holder of record of a security interest" is a person who is the owner or possessor of a security interest in the Premises and who has filed with the Department of Hawaiian Home Lands and with the Bureau of Conveyances of the State of Hawaii a copy of this interest.
- (d) "LESSOR" shall mean and include LESSOR herein, its successors or assigns.
- (e) "LESSEE" shall mean and include LESSEE herein, its successors or permitted assigns.
 - (f) The "Premises" shall mean the land leased hereunder.
- (g) The use of any gender shall include all genders, and if there be more than one lessee, then all words used in the singular shall extend to and include the plural.
- (h) The paragraph headings throughout this Lease are for the convenience of LESSOR and LESSEE and are not intended to construe the intent or meaning of any of the provisions thereof.

IN WITNESS WHEREOF, the parties hereto have caused these presents to be executed on the day and year first above written.

APPROVED BY THE HHC AT ITS MEETING HELD ON	State of Hawaii DEPARTMENT OF HAWAIIAN HON	ME LANDS
APPROVED AS TO FORM:	By Micah A. Kane, Chairman Hawaiian Homes Commission	LESSOR
Deputy Attorney General State of Hawaii		LLSSOR
	By	
		LESSEE

EXHIBIT "A" LEGAL DESCRIPTION OF PREMISES

EXHIBIT "B"

SUBDIVISION MAP

EXHIBIT "C"

SHORT FORM LEASE

LAND COURT	REGULAR SYSTEM				
RETURN BY (X) MAIL () PICK-UP					
TMK No.:	This document contains pages				
MEMORAND	UM OF LEASE				
THIS MEMORANDUM OF LEASE ("Memorandum") is made and entered into as of2006 by and between the State of Hawaii, by its DEPARTMENT OF HAWAIIAN HOME LANDS, whose principal place of business is 1099 Alakea Street, 20th Floor, Honolulu, Hawaii 96813, and post office address is P. O. Box 1879, Honolulu, Hawaii 96805, hereinafter called "LESSOR," and					
1. TERM AND PREMISES . For a lease term commencing on, and ending as of midnight on, upon the provisions set forth in that certain written lease of even date herewith from LESSOR to LESSEE ("Lease"), all of which provisions are specifically made a part hereof as though fully and completely set forth herein, LESSOR leases to LESSEE, and LESSEE leases from LESSOR, that certain real					
property ("Premises") located at					
	_ Island of, Hawaii, comprising				
acres, more or less, of Hawaiian Home Land together with all rights of ingress and egress a	s, more particularly described in Exhibit "A", and all other rights appurtenant to said Premises building to be constructed on the Premises for				

the purposes	contemplated	in the	Lease,	all	of	which	rights	are	more	particularly	describe	d in	the
Lease.													

2. USE. LESSEE is	granted the right to use the Premises for
	MEMORANDUM OF LEASE. This Memorandum is record notice of the Lease, and in no way modifies the lease.
intend that the covenants, conditions and both personal to LESSOR and LESSEs successive owner of the Premises or of a	EFIT OF THE PREMISES. LESSOR and LESSEE and restrictions described and referred to herein shall be and binding on their successors and assigns. Each any portion thereof, and each person having any interest eof, shall be bound by such covenants, conditions and s.
IN WITNESS WHEREOF, the pas of the day and year first above written	parties hereto have caused these presents to be executed.
APPROVED BY THE HHC AT ITS MEETING HELD ON:	State of Hawaii DEPARTMENT OF HAWAIIAN HOME LANDS
APPROVED AS TO FORM:	By Micah A. Kane, Chairman Hawaiian Homes Commission LESSOR
Deputy Attorney General State of Hawaii	
	a, corporation
	Ву

LESSEE

EXHIBIT "A"

Sublease Rent Participation Approved by the Hawaiian Homes Commission on April 24, 1987

"That the Commission rescind its action of June 30, 1983 which adopted a sublease rent participation policy based on charging 10% of the gross sublease income for improvements (building space) and 20% of the general lessee's gross sublease income for raw land and that the following be approved effective August 1, 1982:

- To limit the department's participation to only the land. To adopt the sublease rent participation formula shown on Exhibit "C".
- In lieu of the sublease rent participation of 20% of the gross sublease income assessed for those subleases covering raw lands only, the department shall participate in 50% of the difference of the sublease income charged by the lessee that exceeds the proportionate base rent (less any general excise tax) under the terms of the lease.
- All monies collected from current general lessees due to sublease rent participation be credited to future lease rental payments of the respective general lessee.
- That for current subleasing activities approved by the Hawaiian Homes Commission (HHC), there shall be no increase in sublease rent participation due to the new policy."

Extract from Exhibit "C":

Gross Annual Sublease Rent

LESS: 4% General Excise Tax (if paid by

sublessor)

Effective Annual Sublease Rent EQUALS:

LESS: Allowances (costs and investment

returns)

EQUALS: Income Attributable to Land LESS: Allocated Basic Lease Rent

EQUALS: Amount of Increase in Lease Rent Due to

X 50% EQUALS: Amount Due to DHHL

DEFINITION OF TERMS Refer to Worksheet

I. SUBLEASING OF BUILDING SPACE

Line 1: GROSS ANNUAL SUBLEASE RENT

The total sublease rent amount collected by a general lessee without any deductions.

Line 2: LESS 4% GENERAL EXCISE TAX
State of Hawaii G.E. Tax; deducted only if
not paid by a sublessee.

Line 3: EFFECTIVE ANNUAL SUBLEASE RENT
Gross annual sublease rent less State G.E.
Tax.

Line 4: LESS ALLOWANCES

Allowances for costs incurred by a general lessee for construction and maintenance of improvements.

Line 4a: MANAGEMENT, CREDIT LOSS

Applicable to rent collections, accounting, legal and miscellaneous property management expenses, and allowance for non-collection of sublease rent. A rate of ten percent (10%) of the Effective Annual Sublease Rent is used.

Line 4b: REPAIR and MAINTENANCE

Expenses applicable to maintenance and repairs on building(s) and premises such as painting, refuse disposal, re-paving, utilities, landscaping, security, etc. If detailed expenses are not provided by the general lessee, such expenses will be estimated at two percent (2%) of Line 3.

Line 4c: REAL PROPERTY TAXES

Per current real property tax bill or notice

sent by appropriate County Real Property Tax

Office.

Line 4d: INSURANCE PREMIUMS

Premiums paid for fire/liability insurance policies.

Line 4e: SURETY BOND PREMIUM

Premium paid for lease performance bond.

Premiums paid for bonds are currently at a rate of \$20 per \$1,000 of the surety amount unless detailed expenses are provided by the general lessee.

of improvements.

Line 4f: RETURN OF INVESTMENT

Return of general lessee's cost of improvements over the term of the lease. If the actual cost is not determined, an estimated amount is obtained from appropriate County real property assessed valuations established within eighteen (18) months from completion

Line 4g: RETURN ON INVESTMENT

A reasonable return on investment that a prudent general lessee expects. Return rate fluctuates with market and economic conditions. Rate currently in effect is twelve percent (12%). The rate may be adjusted to reflect the change in market and economic conditions.

Line 5: INCOME ATTRIBUTABLE TO LAND

The difference of Line 4 subtracted from

Line 3 equals the rent collected that is
attributable to subleasing of land only.

Line 6: ALLOCATED BASE RENT

The ratio of the subleased area to the total area of the leasehold premises multiplied by the base lease rent of the general lease to indicate the rent paid by a general lessee for the subleased area.

Line 7: INDICATED ADDITIONAL RENT

Line 5 (Annual Income Attributable to Land)
less

Line 6 (Alloted Annual Base Lease Rent)
indicates Additional Annual Rent. Amount
will not be less than zero.

Line 8: ADDITIONAL RENT PAYABLE TO DHHL
Fifty percent (50%) of Line 7 equals
Sublease Rent Participation Amount.

II. SUBLEASING OF VACANT ("RAW") LAND ONLY (No subleasing of building space)

Line 1: GROSS ANNUAL SUBLEASE RENT

The total sublease rent amount collected by a general lessee without any deductions.

- Line 2: LESS 4% GENERAL EXCISE TAX
 State of Hawaii G.E. Tax; deducted only if
 not paid by a sublessee.
- Line 3: EFFECTIVE ANNUAL SUBLEASE RENT
 Gross annual sublease rent less State G.E.
 Tax.
- Line 4: ALLOCATED ANNUAL BASE LEASE RENT

 The ratio of the subleased area to the total area of the leasehold premises multiplied by the base lease rent of the general lease to indicate the rent paid by a general lessee for the subleased area.
- Line 5: INDICATED ANNUAL ADDITIONAL RENT
 Line 3 minus Line 4, but not less than zero.
- Line 6: ADDITIONAL ANNUAL RENT PAYABLE TO DHHL Fifty percent (50%) of Line 5 equals Sublease Rent Participation Amount.

SUBLEASE RENT PARTICIPATION

WORKSHEET

I.	SUBLEASI	NG OF BUILDING SPACE:				
	Line 1:	Gross Annual Sublease Rent	\$			
	Line 2:	Less 4% General Excise Tax	()		
	Line 3:	EQUALS Effective Annual Sublease Rent				
	Line 4:	Less Allowances:				
		a. Management, Credit Loss \$				
		b. Repair and Maintenance				
		c. Real Property Taxes				
		d. Insurance Premiums				
		e. Surety Bond Premium				
		f. Return OF Investment				
		g. Return ON Investment				
	Line 5:	EQUALS Annual Income Attributable to Land				
	Line 6: Less Allocated Annual Base Lease Rent					
	Line 7:	EQUALS Indicated Additional Annual Rent				
		TIMES 50%	Х	0.50		
	Line 8:	EQUALS Additional Annual Rent Payable to DHHL				
II.	SUBLEASI	NG OF VACANT ("RAW") LAND ONLY:				
	Line 1:	Gross Annual Sublease Rent	\$			
	Line 2:	Less 4% General Excise Tax	(
	Line 3:	EQUALS Effective Annual Sublease Rent				
	Line 4:	Less Allocated Annual Base Lease Rent				
	Line 5:	EQUALS Indicated Annual Additional Rent				
		TIMES 50%	X	0.50		
	Line 6:	EQUALS Additional Annual Rent Payable to DHHL				

HYPOTHETICAL SUBLEASE OF VACANT LAND

Annual Base Lease Rent of General Lease: \$8,000

Effective Annual Sublease Rent: \$3,000

24,000 sq. ft. Total Land Area of Leasehold Premises:

Subleased Land Area: 6,000 sq. ft.

RATIO: $\frac{6}{24}$ = .25 X \$8,000 = \$2,000 Allocated Annual Base Lease Rent

Effective Annual Sublease Rent: \$3,000

Allocated Annual Base Lease Rent: - 2,000

Indicated Additional Rent: \$1,000

> Times 50% .50

SUBLEASE RENT PARTICIPATION AMOUNT PAYABLE \$ 500 TO DHHL